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and

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& Economics Institute, Academy of Sciences of the Czech Republic (CERGE-EI)

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RESEARCH INTERESTS

Experimental and behavioral economics, experimental methodology, cognitive sciences

EDUCATION

Ph.D. in Economics, CERGE-EI, Prague, Czech Republic, 06/2007

Dissertation: “The Impact of Financial Incentives on Task Performance: The Role of Cognitive Abilities and Intrinsic Motivation.” *Committee:* Andreas Ortmann (Chair), Jan Hanousek and Stepan Jurajda, CERGE-EI, Nathaniel T. Wilcox, University of Houston. *Opponents:* Colin F. Camerer, California Institute of Technology, Glenn W. Harrison, Georgia State University.

M.A. in Economics, CERGE-EI, Prague, Czech Republic, 09/2003

Specialization: econometrics, financial economics, industrial organization

B.A. in Economics (with Honors), University of Cambridge, UK, 06/2001

PROFESSIONAL EXPERIENCE

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|-----------------|--|
| 07/2007-present | Research Associate, Max Planck Institute of Economics, Strategic Interaction Group, Jena, Germany |
| 09/2007-present | Postdoctoral Fellow, Economics Institute, Academy of Sciences of the Czech Republic |
| 09/2004-08/2007 | Junior Researcher, Economics Institute, Academy of Sciences of the Czech Republic (Research Assistant for Andreas Ortmann – design and conduct of economic experiments, and Stepan Jurajda – applied econometric analysis) |
| 02-04/2006 | Visiting Student Researcher, California Institute of Technology |
| 01-04/2004&2005 | Teaching Assistant for Microeconomics II (core graduate course), CERGE-EI |
| 05-12/2004 | Research Assistant for Stepan Jurajda, CERGE-EI (applied econometric analysis) |
| 10-12/2003 | Research Assistant for Jan Svejnar and Daniel Munich, CERGE-EI (statistical analysis of a retrospective Czech labor force survey) |

- 06-09/2003 Research Assistant for Jan Hanousek, CERGE-EI (contributor to “Understanding Reform”, a Global Development Network country study of the Czech Republic)
- 01-05/2002 Research Assistant for Andreas Ortmann, CERGE-EI (supervisor of “Industrial Organization of Experimental Economics” project and co-organizer of economic experiments)

REFEREED PUBLICATIONS

- “How Certain Is the Uncertainty Effect” (with Andreas Ortmann, Sasha Prokosheva and Ralph Hertwig), Experimental Economics, 12(4), 473-487, 2009. [Previously CERGE-EI Working Paper 385, 07/2009, Jena Economic Research Paper 2009-002, Jena Economic Research Paper 2007-038, and CERGE-EI Working Paper 334, 07/2007.]
- “Three Very Simple Games and What It Takes to Solve Them” (with Andreas Ortmann and Michal Ostatnicky), Journal of Economic Behavior & Organization, 72(1), 589-601, 2009. [Previously Jena Economic Research Paper 2007-092, 11/2007, and CERGE-EI Working Paper 347, 01/2008 (revised version).]
- “Loss Avoidance as Selection Principle: Evidence from Simple Stag-Hunt Games” (with Andreas Ortmann), Economics Letters, 88 (1), 101-107, 2005. [Previously CERGE-EI Working Paper 245, 12/2004.]
- “How Financial Incentives and Cognitive Abilities Affect Task Performance in Laboratory Settings: An Illustration” (with Andreas Ortmann), Economics Letters, 85 (3), 315-320, 2004. [Previously CERGE-EI Working Paper 221, 02/2004.]

MONOGRAPHS, BOOK CHAPTERS, etc.

- “Providing Health Services” (contributor) in Hanousek, J., Kocenda, E., and L. Lizal, Eds. Tale of The Czech Transition: Understanding The Challenges Ahead, MatfyzPress, Prague, 2004.
- “Health Care” in Dusek, L., and S. Jurajda, Eds., Czech Republic 2003/2004: Entering the EU, CERGE, Charles University, Economics Institute, ASCR, Prague, 2004.
- Book review of Colin F. Camerer (2003), “Behavioral Game Theory. Experiments in Strategic Interaction” (with Andreas Ortmann), Journal of Economic Psychology, 25 (5), 671-674, 2004.
- Book review of Paul W. Glimcher (2003), “Decisions, Uncertainty, and the Brain. The Science of Neuroeconomics” (with Andreas Ortmann), Journal of Economic Psychology, 25 (6), 891-894, 2004.

WORKING PAPERS

- “The Effect of Financial Incentives and Task-specific Cognitive Abilities on Task Performance,” Jena Economic Research Paper 2011-50, 2011. [Previously Jena Economic Research Paper 2007-039 and CERGE-EI Working Paper 264, 06/2005.]
- “Financial Incentives and Cognitive Abilities: Evidence from a Forecasting Task with Varying Cognitive Load,” Jena Economic Research Paper 2007-040, 2007. [Previously CERGE-EI Discussion Paper 173, 01/2007.]
- “The Impact of Financial Incentives on Task Performance: The Role of Cognitive Abilities and Intrinsic Motivation,” CERGE-EI Discussion Paper 112, 12/2003.

RESEARCH PROJECTS IN PROGRESS

- Secretary search under the microscope (with Astrid Matthey)
- Explicit sanctions in minimum-effort coordination games (with Fabrice Lelec)
- Testing equity principles for cooperative TU-games (with René Levínský and Jana Vyrastekova)
- Bidding strategies in procurement and mezzanine auctions (with Tobias Brüner and René Levínský)
- Ultimatum bargaining over earned income: Does common knowledge of income source matter? (with Andreas Ortmann)
- Consumption and leisure decisions in periods of degrowth: An experimental investigation (with Astrid Matthey and Tobias Regner)
- Mitigating hypothetical bias: Re-examining the effect of cheap-talk scripts (with Mitesh Kataria and Vittoria Levati)

CONFERENCE PRESENTATIONS (INVITED)

- Economic Science Association – Regional Meeting Europe 2009, Innsbruck, 09/2009
- Annual Meeting of the Austrian Economic Association 2009, Linz, 05/2009
- Econometric Society European Meeting, Budapest, 08/2007
- Conference of the French Economic Association on Behavioral Economics and Experimental Economics, Lyon, 05/2007
- Czech Economic Society 4th Annual Conference, Prague, 11/2006
- 12th International Conference on the Foundations and Applications of Utility, Risk and Decision Theory (FUR XII), Rome, 06/2006
- Gesellschaft fuer Experimentelle Wirtschaftsforschung (GEW) Conference, Prague, 10/2004
- Economic Science Association – International Meeting, Amsterdam, 06/2004

SEMINAR & WORKSHOP PRESENTATIONS

- The University of Edinburgh, UK, 02/2007 (invited job talk)
- Max Planck Institute of Economics, Jena, Germany, 12/2006 (invited job talk)
- California Institute of Technology, 04/2006 (brown bag seminar)
- Max Planck Institute for Human Development, Berlin, Germany, 10/2004 (invited seminar)

GRANTS, FELLOWSHIPS & AWARDS

- Grant Agency of the Czech Republic grant No. 402/05/1023 for project “The Impact of Financial Incentives on Task Performance: the Role of Cognitive Abilities and Intrinsic Motivation,” 2005-2006
- CERGE-EI Mobility Fund grant for research visit at California Institute of Technology, 02-04/2006
- Hlavka Foundation Travel Stipend, 06/2004
- CERGE-EI Director’s Award for the best dissertation proposal, 2003
- World Bank Second Year Fellowship, 2003

Citigroup Foundation Scholar, Fall 2002

CERGE-EI Performance stipend, 2001-2004

Fellow of the Cambridge Overseas Society, 2000-present

Trinity College and Cambridge Overseas Trust Scholarships, 1997-2001

PROFESSIONAL & UNIVERSITY SERVICE, WORK EXPERIENCE

Refereed for: Bulletin of Economic Research, Economic Inquiry, Experimental Economics, Group Decision and Negotiation, Journal of Economic Behavior & Organization, Journal of Economic Psychology, U.S. National Science Foundation, and the Grant Agency of the Czech Republic

Panelist on the Economics Panel of the Grant Agency of the Czech Republic, 04/2009-present

Short-Term Consultant, World Bank, Washington DC; “ECA Regional Productivity Study” project, 05-10/2006

CERGE-EI Student Representative, 06/2002-05/2003

REFERENCES

Werner Güth
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Nathaniel Wilcox
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