

Centre for innovation and technology transfer (CITT) for laser projects ELI Beamlines and HiLASE is focused on technology transfer and commercialisation of the outputs of most modern laser equipment in Europe. In our team we are looking for a suitable candidate for a position of:

BUSINESS DEVELOPMENT MANAGER

Business development manager actively searches for opportunities in the field of direct and practical exploitation of laser technologies arising in the centres of ELI Beamlines and HiLASE.

The ideal candidate will be responsible for:

- Creation and care of relations with business and technological partners
- Internal identification of suitable laser technologies and communication with researchers
- Market research orientated on exploitation of laser technologies
- Preparation of the CITT marketing plan, its practical execution and assessment
- Keeping and updating good relations with already existing partners

Requirements:

- University degree, preferably in technical field
- Experience in laser industry
- Advanced knowledge of marketing and promotion methods and procedures
- Excellent knowledge of English language, knowledge of other languages is beneficial
- Ability to work with different customers and understand their needs
- An ability to think and act independently as well as in a team
- Excellent communication and negotiation skills, high level of patience and a pro-active approach to cooperation with partners
- Ability to travel, driving licence

We offer:

- Opportunity to take part in a unique research project
- Access to professional training
- Competitive and motivating salary
- 5 weeks of paid holidays and other employee benefits
- Pleasant work environment

Professional CV and a motivation letter should be sent to Mrs Mirka Svobodová, HR Project Manager (svobodova@fzu.cz, tel: +420266052547 or +420733690901). Please include the following text in your cover letter to allow us to process your personal details:

I agree that, according to the decree 101/2000 coll.(Czech Republic), my personal details sent to FZU AV CR, v.v.i. , Na Slovance 2, 18221 Praha 8, Czech Republic can be used for the purpose of obtaining employment and management of database of employment candidates. This permission is given for the period of one year and can be at any time withdrawn by giving a notice in writing.