## > Projekt Baltic Dynamics Initiative

Na počátku roku 2001 byl Evropskou komisí podpořen projekt Baltic Dynamics Initiative, jehož hlavním cílem bylo nabídnout zejména malým a středním podnikům příležitost k mezinárodní spolupráci. Projekt směřoval rovněž k podpoře účasti inovačních firem z **pobaltských států** ve výzkumných programech EU a posílení jejich spolupráce s dalšími evropskými regiony. Jako cílová oblast projektu byla zvolena skupina **technologií pro bioprocesy a medicínu**.

Těžištěm projektu se stalo partnerské setkání firem, které se uskutečnilo 14. - 15. září 2001 v Rize za účasti 51 firem z Estonska, Litvy, Lotyšska, Německa, Slovenska, Švédska a České republiky. Partnerskému setkání předcházelo oslovení společností působících ve vybrané oblasti. Na základě aktivního zájmu oslovených organizací vznikl **katalog profilů firem**, který Vám předkládáme.

Doufáme, že katalog přispěje k rozvinutí mezinárodní spolupráce Vaší společnosti. Ta může zahrnovat nalezení zahraničních partnerů, navázání obchodních kontaktů či předložení společného výzkumného projektu. Zájemci o účast na projektech naleznou na dalších stránkách katalogu informace týkající se zejména přípravy projektů typu CRAFT, jejichž podpora je součástí 5. rámcového programu EU pro výzkum a vývoj. Protože projekty tohoto typu vyžadují partnera z oblasti výzkumu, je katalog užitečný i pro výzkumné instituce a univerzity.

Přejeme Vám úspěšnou spolupráci.

Za Technologické centrum AV ČR Jana Čejková

Jana dzkora'

# > Projekty typu CRAFT podporované 5. rámcovým programem EU pro výzkum a vývoj

Projekty typu CRAFT umožňují malým a středním podnikům (MSP), které mají podobné technické problémy a nemají adekvátní výzkumné kapacity, zadat řešení těchto problémů u profesionálních výzkumných organizací (univerzity, výzkumné ústavy apod.). Náklady na vývoj jsou z 5. RP hrazeny v plné výši.

Účastníci: konsorcium sdružující minimálně 3 MSP, které splňují další kritéria:

- MSP nejsou vzájemně propojeny prostřednictvím společného vlastníka ani se vzájemně nevlastní
- jsou minimálně ze dvou různých členských států EU nebo států asociovaných k 5. RP, přičemž minimálně jeden z nich musí být z členského státu EU

Na řešení problému se dále podílejí externí výzkumné organizace (např. univerzity, akademická pracoviště, organizace aplikovaného výzkumu), které řeší technické a technologické problémy MSP na zakázku (jsou kontrahovány konsorciem MSP), ale nejsou přímými účastníky projektu se smluvním vztahem k Evropské komisi.

**Koordinátor:** Jeden z MSP je pověřen ostatními účastníky koordinovat projekt; koordinátor zodpovídá za řízení projektu, jedná z pověření partnerů projektu s Evropskou komisí, podepisuje kontrakt s Evropskou komisí a je odpovědný za distribuci finančních prostředků (od Evropské komise) svým partnerům.

Náklady projektu: Musí být v rozmezí 0,3 - 2 mil. eur (cca 10 - 70 mil. Kč).

**Příspěvek:** Pro projekty CRAFT lze získat příspěvek maximálně 50 % z celkových nákladů projektu. Náklady na výzkum (prováděný na zakázku externí výzkumnou organizací) jsou hrazeny až do výše 100 % (pokud nepřevyšují 50 % celkových nákladů projektu).

**Cíl projektu:** Účelem projektu je vyvinout nový výrobek, technologii nebo službu.

**Trvání:** Doba trvání projektu je 1 – 2 roky.

**Uzávěrka:** Poslední uzávěrkou pro podávání návrhů projektů typu CRAFT je v 5. rámcovém programu 28. únor 2002. Ale již v této chvíli je zřejmé, že v připravovaném 6. RP (2002-2006) budou projekty obdobného typu na podporu inovací a MSP rovněž silně podporovány.

Poznámka: duševní vlastnictví, které je výsledkem projektu, je majetkem konsorcia MSP (výzkumné organizace dostaly za svou práci zaplaceno)

Podrobnější informace Vám podají odborníci z národního informačního centra pro 5. RP, kterým je v České republice Technologické centrum AV ČR.

# Podnik, který se může ucházet o příspěvek na projekty výzkumu a vývoje v té části 5. RP, která je vyhrazena pro MSP, musí splňovat následující požadavky:

- má méně než 250 zaměstnanců
- má roční obrat nepřesahující 40 mil. eur (cca 1,5 mld. Kč) anebo celková aktiva firmy nepřesahují 27 mil. eur (cca 1 mld. Kč)
- je nezávislou organizací (méně než 25 % kapitálu nebo hlasovacích práv je vlastněno organizací, která nesplňuje definici MSP)
- není výzkumným centrem, výzkumným ústavem ani konzultační organizací
- je registrován a působí v jednom z členských států EU nebo ve státě přidruženém k 5. RP (např. ČR)

**[** 2

## > Technologické centrum Akademie věd České republiky

Technologické centrum se zabývá mezinárodním transferem technologií, je národním informačním centrem pro rámcové programy EU pro výzkum a vývoj, podporuje vznik a rozvoj high-tech podniků a podílí se na strategických studiích a projektech zaměřených na perspektivy výzkumu a vývoje, nové technologie a regionální inovační strategie.

#### Spolupráce s malými a středními podniky

Spolupráce s průmyslovými podniky, zejména s malými a středními inovačními firmami, je jednou z hlavních činností Technologického centra, které nabízí svým klientům následující specializované služby:

- přístup k mezinárodním databázím nových technologií nabízených ke komerčnímu využití
- vyhledání nové technologie nebo výrobního programu a spolupráce při jeho zavedení
- technologické konzultace ve spolupráci s externími specialisty
- vyhledání partnerů pro výrobní spolupráci
- studie proveditelnosti a vyhodnocení návratnosti investic do nových technologií
- příprava projektů pro financování rizikovým kapitálem
- informace o programech Evropské unie na podporu cíleného výzkumu a vývoje a pomoc při přípravě projektů pro tyto programy
- vyhledání odborníků pro cílený výzkum na zakázku
- vyhledání partnerů pro společný výzkum a vývoj

#### Národní informační centrum pro rámcové programy EU

Technologické centrum je národním informačním centrem pro 5.rámcový program (5.RP) Evropské unie pro výzkum a vývoj. Centrum svou činností napomáhá k úspěšné účasti ČR v 5.RP pořádáním informačních akcí, poskytováním komplexních služeb, specializovaného poradenství a asistencí při přípravě projektů pro jednotlivé tematické a horizontální programy 5.RP. Centrum dále monitoruje a vyhodnocuje účast ČR v 5.RP pro potřeby státní správy, spolupracuje s MŠMT ČR a Evropskou komisí v otázkách 5.RP, koordinuje a metodicky řídí činnost národní informační sítě NINET pro 5.RP.

#### Strategické studie a projekty

Technologické centrum se zabývá projekty zaměřenými na výběr strategických priorit výzkumu a vývoje (technology foresight) a na návrh inovačních regionálních strategií. Významným projektem je koordinace přípravy návrhu národních výzkumných priorit orientovaného výzkumu a vývoje (2001), který bude využit při přípravě Národního programu orientovaného výzkumu a vývoje ČR. Centrum se rovněž podílí na strategických inovačních a technologických studiích připravovaných Společným výzkumným centrem (JRC) Evropské komise. Další projekt je zaměřen na návrh inovační strategie pro pražský region (projekt BRIS) a je realizován ve spolupráci s Magistrátem hlavního města Prahy v souladu s plánem strategického rozvoje města. Cílem projektu je navrhnout strategická opatření, která napomohou využití vysoké výzkumné a vývojové kapacity Prahy ve prospěch zejména malých a středních inovačních podniků.

#### Mezinárodní transfer technologií

Technologické centrum koordinuje projekt Czech Innovation Relay Centre (CIRC), který je zaměřen na mezinárodní transfer technologií a na zavádění nových technologií do malých a středních podniků. Projekt je začleněn do evropské sítě 68 spolupracujících center (IRC), která zahrnují více než 250 organizací ve 30 zemích. Dalším významným projektem je Organisation for the Promotion of Energy Technologies Czech Republic (OPET CR), který je zaměřen na přípravu strategií pro energetické úspory, na rozvoj a praktické využití obnovitelných energetických zdrojů a na podporu racionálního využívání energií. Síť center OPET spojuje více než 50 center v Evropě a Asii.

#### Podnikatelský inkubátor pro malé inovační firmy

Technologické centrum je od roku 1997 členem sítě European Business and Innovation Centres Network (EBN), která soustřeďuje inkubátory zaměřené na podporu vzniku a rozvoje malých inovačních podniků. Centrum řídí činnost high-tech podnikatelského inkubátoru, do kterého jsou přijímány začínající malé firmy, jejichž činnost navazuje na výzkumné projekty Akademie věd ČR. Inovačním firmám je poskytována řada služeb a výhod, které jim pomáhají překlenout počáteční obtíže a vytvářejí podmínky pro jejich další úspěšný rozvoj:

- prostory v inkubátoru za výhodných cenových podmínek (dotace z programu PHARE a z programu podpory podnikání MPO ČR)
- možnost využití rozsáhlé infrastruktury a sdílených služeb
- komplexní poradenské a konzultační služby pro podnikatele
- možnost dalšího vývoje produktů, technologií a služeb ve spolupráci s Akademií věd ČR
- informace o finančních zdrojích pro výzkum a vývoj a pro rozvoj podnikání včetně pomoci při přípravě projektů

#### Referenční projekty

- Národní kontaktní organizace pro 5.rámcový program EU, komplexní informační činnost pro výzkum a vývoj, koordinace činnosti národní informační sítě NINET, monitorování účasti ČR v 5.RP pro státní správu; zadavatel: MŠMT ČR
- Czech Innovation Relay Centre, mezinárodní transfer technologií; zadavatel: Evropská komise
- OPET Czech Republic, podpora zavádění nových technologií v energetice; zadavatel: Evropská komise
- Návrh Národního programu orientovaného výzkumu a vývoje ČR, koordinace projektu typu technology foresight; zadavatel: MŠMT ČR ve spolupráci s Radou vlády pro výzkum a vývoj
- Inkubátor high-tech podniků, podpora vzniku a rozvoje malých inovačních podniků; zadavatel: MPO ČR
- Bohemian Regional Innovation Strategy, vypracování inovační strategie pro pražský region ve spolupráci s Magistrátem hl. m. Prahy; zadavatel: Evropská komise

#### Chronologie vývoje TC

- 1993 Technologické centrum bylo ustaveno 1. února 1993 jako součást Ústavu chemických procesů AV ČR
- **1994** byl otevřen podnikatelský inkubátor pro podporu vzniku malých inovačních spin-off firem; TC se oddělilo od ÚCHP jako samostatný právní subjekt
- 1996 TC získalo statut BIC (Business and Innovation Centre) a bylo přijato do evropské sítě inkubátorů EBN
- 1997-1998 TC bylo začleněno do evropských sítí technologického transferu Innovation Relay Centres (IRC) a Organisations for the Promotion of Energy Technologies (OPET)
- 2000 TC se stává Národní kontaktní organizací pro 5. rámcový program EU pro výzkum a vývoj
- **2001** rozšíření činnosti TC na provádění národních a regionálních strategických studií (technologický foresight a inovační strategie)

#### Kontakt

Technologické centrum AV ČR Rozvojová 135 165 02 Praha 6 Tel: (02) 203 90 700 (02) 967 80 700

Fax: (02) 209 22 698 e-mail: techno@tc.cas.cz internet: http://www.tc.cas.cz

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### > Terviseportaal Ltd.

#### Country: Estonia

Ain Aaviksoo Mooni 60-12 10619

Tel: +372 510 4527 Fax: +372 650 5125 e-mail: Ain@inimene.ee www.inimene.ee

#### **Company Data**

Main activities: Development of Internet-based information and service environment in health area – health portal operator. Development and application of innovative telemedicine applications

**Type:** Service

Number of employees: < 10 Year of establishment: 2000 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: English, Russian, Estonian

#### Type of Collaboration

**Company offers:** Research, Co-development

**Company seeks:** Know-how, Co-development, Trade contacts, Finances

**Expertise offered:** Innovative web-based application development for health and medicine

areas

**Expertise sought:** Selling innovative ideas and products in international markets

Type of organization sought: End user, Service, Financial

Co-operation/project idea: Development of web-based electronic personal health data

storage and management system for wide variety of end-users

#### > 3D-Proto Ltd.

#### **Country:** Estonia

Rein Mesila Akadeemia 19 Tallin 12618

Tel: +372 650 3299
Fax: +372 650 3298
e-mail: i.peedu@online.ee
www.online.ee/3dproto

#### **Company Data**

Main activities: 1. High quality blanks(parts)by laser and waterjet cutting from whatever sheet materials; 2. 3D laser scanning, virtual modelling, CAD/CAM/CAE; 3.

Product development; 4. 3D CNC-milling (prototypes, electrodes, vacuum models, casting patterns etc.)

Type: Producer, Engineering, Research, Service, Consultancy

Number of employees: 10 - 50 Year of establishment: 1998 Turnover (kEuro): > 1 000 Export share (%): -

Languages spoken: English, Russian, Estonian, Finnish

#### Type of Collaboration

**Company offers:** Know-how, Co-development, Trade contacts

Company seeks: Research, Know-how, Co-development, Trade contacts, Finances

**Expertise offered:** R&D, high quality blanks(parts), laser and waterjet cutting, 3D laser

scanning, virtual modelling, CAD/CAM/CAE

Expertise sought: R&D, know-how in field

**Type of organization sought:** End user, Supplier, Producer, Engineering, Research, Service, Consultancy, Trade

**Co-operation/project idea:** Co-operation or subcontracting in the field of main activities/profile of company. To do further research in these areas

### > Estonian Agrobiocentre

#### **Country:** Estonia

Juri Kumar Roomu tee 10 Tartu 35101

Tel: +372 7339717 Fax: +372 7339717

e-mail: eabc@pb.uninet.ee

#### **Company Data**

Main activities: Molecular biology, improvement of vaccines, hygiene of food products

Type:i Producer, Research

Number of employees: 10 - 50 Year of establishment: -

Turnover (kEuro): > 1 000

Export share (%): -

Languages spoken: English, Russian, Estonian

#### Type of Collaboration

Company offers: Research, Licensing, Know-how, Co-development, Trade contacts

Company seeks: Research, Licensing, Know-how, Co-development, Trade contacts, Finances

**Expertise offered:** Usage of neuromodualtors, accredited research laboratories

**Expertise sought:** Improvement of vaccines, using neuropeptides

Type of organization sought: Producer, Research, Consultancy, Financial Co-operation/project idea: Future development of immuno-modulators, using

neuropeptides

### > Asper Biotech Ltd.

#### **Country:** Estonia

Hendrik Pavel 3 Oru St. Tartu 51014

Tel: +372 7 441 556 Fax: +372 7 442 343 e-mail: hpavel@asper.ee www.asperbio.com

#### **Company Data**

Main activities: Genetic testing: services, product and software development and sales

thereof, technology transfer

Type: Producer, Engineering, Research, Service

Number of employees: 10 - 50 Year of establishment: 1999 Turnover (kEuro): 100 - 1 000

Export share (%): 100

Languages spoken: English, Russian, Swedish, German

#### Type of Collaboration

Company offers: Research, Licensing, Know-how, Co-development, Trade contacts

**Company seeks:** Trade contacts, Finances **Expertise offered:** Genetic testing

**Expertise sought:** Marketing and sales

Type of organization sought: End user, Trade, Financial

Co-operation/project idea: Entering new markets with product sales and technology transfer

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#### > BimKei Eesti AS

#### **Country:** Estonia

Uudo Järv Akadeemia tee 21 G

Tallinn 12618

Tel: +372 6654248 Fax: +372 6654248 e-mail: uudo@online.ee www.bimkemi.ee

#### **Company Data**

Main activities: Environmental biotechnology, specialty chemistry, construction of

apparatus

**Type:** Producer, Engineering, Research

Number of employees: < 10 Year of establishment: 1994 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: English, Russian, Estonian, Swedish, Finnish, German

#### Type of Collaboration

Company offers: Research, Know-how, Co-development

**Company seeks:** Trade contacts, Finances

**Expertise offered:** Environmental protection, waste water treatment

Expertise sought: -

**Type of organization sought:** End user, Trade

Co-operation/project idea: Waste water treatment technologies, environmental

biotechnology

### > Bioexpert AS

#### **Country:** Estonia

Raivo Vilu Liimi 1 Tallin

10621

Tel: +372 6597101 Fax: +372 6597100 e-mail: raivo@kbfi.ee www.bioexpert.ee

#### **Company Data**

Main activities: Import – food additives; biotechnology software development; production

- functional food

Type: Producer, Trade

Number of employees: < 10 Year of establishment: 1991 Turnover (kEuro): 100 - 1000

Export share (%): 7

Languages spoken: English, Russian, Estonian, Finnish

#### Type of Collaboration

Company offers: Research, Know-how, Co-development, Trade contacts

**Company seeks:** Co-development, Trade contacts

**Expertise offered:** Biotechnology – fermentation know-how, software development;

Functional food – development; Client base – Estonian food industry; Environmental biotechnology – waste water, solid waste treatment

**Expertise sought:** Functional food development, environmental biotechnology; trade

**Type of organization sought:** Supplier, Producer, Engineering, Trade

Co-operation/project idea: Functional food development. Waste water treatment, solid

wastes treatment

#### > Docobo Ltd.

#### **Country:** Estonia

Ardo Reinsalu Sakala 17 Tallin 10141

Tel: +372 6 308 916 Fax: +372 6 308 917

e-mail: Docobo@docobo.com

www.docobo.com

#### **Company Data**

Main activities: Telemedicine, telecare, remote-monitoring, homecare

Type: Research, Service
Number of employees: < 10
Year of establishment: 1999
Turnover (kEuro): < 10
Export share (%): -

Languages spoken: English, Russian, Estonian

#### Type of Collaboration

Company offers: Research, Licensing, Co-development

Company seeks: Know-how, Co-development, Trade contacts, Finances

**Expertise offered:** Collection on symptoms and health related data, ex situ analysis,

remote monitoring and care via IT and telecom technologies

**Expertise sought:** Decision tree type diagnosis, clinical research

**Type of organization sought:** Producer, Trade, Financial, Disease or health management

organisation, state health department and etc.

Co-operation/project idea: Clinical research of chronic patients, especially hypertension and other cardiovascular diseases. Co-operation with call centre, nurse centre or care centre where doc@HOME solution can be used for health monitoring at home

#### > Humanix Ltd.

#### **Country:** Estonia

Karu Toomas Hurda 13 a Tartu 51005

Tel: +372 5267960

e-mail: toomas.karu@neti.ee

#### **Company Data**

Main activities: Computer software in sports medicine

Type: Engineering, Research, Service Number of employees: 10 – 50 Year of establishment: 1997 Turnover (kEuro): < 10 Export share (%): 10 Languages spoken: English

#### Type of Collaboration

Company offers: Licensing, Know-how, Finances

**Company seeks:** Trade contacts

Expertise offered: Expertise sought: -

Type of organization sought: End user

**Co-operation/project idea:** Computer software for indirect evaluation of exercise lactate level in blood. Software ATHLETE for athletes, coaches, sport physicians, software

LACTATE for researchers

### > Händikäpp Imidz

**Country:** Estonia

Tanel Joost Staadioni 50 Tartu 51008

Tel: +372 5659040 Fax: +372 7303770 e-mail: tjoost@estpak.ee

#### **Company Data**

**Main activities:** Production of medical devices (walking aids, toilet and shower room accessories, examination tables, medical furniture, etc.)

Type: Producer

Number of employees: 10 - 50 Year of establishment: -Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, Russian, Estonian

#### Type of Collaboration

**Company offers:** Co-development, Trade contacts **Company seeks:** Trade contacts, Finances

**Expertise offered:** Special devices for disabled people

Expertise sought: -

Type of organization sought: Producer, Trade, Financial

Co-operation/project idea: Innovative product (mechanical) for disabled people or

medical institutions

### > Laboratory of Ecochemistry, Estonian Agricultural University

**Country:** Estonia

Enno Mõttus Veski 13 Tartu 51005

Tel: +372 7421128 e-mail: emottus@ut.ee

www.eau.ee

#### **Company Data**

Main activities: Research on pheromones and kairomones, technology of pheromone materials and pheromones and kairomones usage technology in environment monitoring and production

**Type:** Research

Number of employees: < 10 Year of establishment: 1990

Turnover (kEuro): Export share (%): -

Languages spoken: English, Russian

#### Type of Collaboration

Company offers: Research

Company seeks: Co-development, Trade contacts

Expertise offered: Expertise sought: -

**Type of organization sought:** Producer, Research, Consultancy, Financial

Co-operation/project idea: All climatic regions (Northern Europe, Scandinavian countries, Middle Europe and etc.) needs pheromone materials specially made or modified for certain conditions. We are working on modelling of chemical communication channels and have worked out principles and/or know-how of producing optimized ecochemical materials (dispensers, traps) for special needs

### > Müomeetria OÜ

#### Country: Estonia

Arved Vain Jaama 183-20 Tartu 50705

Tel: +372 7375539 Fax: +372 7375539

e-mail: vain@phusic.ut.ee

www.myoton.ee

#### **Company Data**

**Main activities:** A new version of myometer has been designed and constructed. Technical parameters comply with EU directives agreement in the field of biomedical devices and equipment

Type: Producer, Research
Number of employees: < 10
Year of establishment: 1999
Turnover (kEuro): < 10
Export share (%): -

Languages spoken: English, Russian, German

#### Type of Collaboration

Company offers: Co-development Company seeks: Licensing Expertise offered: – Expertise sought: –

Type of organization sought: Supplier, Research, Service

**Co-operation/project idea:** Clinical investigation of the myometer for utilization in rehabilitation, occupational health care and sports medicine

#### Ouattromed

#### **Country:** Estonia

Tiit Talpsepp Nooruse 9 Tartu 50411

Tel: +372 7380276 Fax: +372 7380284 e-mail: ttalpsep@ebc.ee www.guattromed.ee

#### **Company Data**

Main activities: Molecular diagnostics of infectious diseases, production of tools for molecular biology (epitope tagging vectors and antibodies), custom service – cloning of epitope tags to customer's protein of interest, development of gene therapy vectors

Type: Producer, Research, Service Number of employees: 10 - 50 Year of establishment: 1999

Turnover (kEuro): Export share (%): -

Languages spoken: English, Russian

#### Type of Collaboration

**Company offers:** Research, Licensing, Know-how, Co-development, Trade contacts, Finances **Company seeks:** –

**Expertise offered:** PCR-diagnostics of infectious diseases (incl. tuberculosis), construction of vectors for molecular cloning and gene therapy

**Expertise sought:** PCR-diagnostics of infectious diseases (incl. tuberculosis), construction of vectors for molecular cloning and gene therapy, production of kits for cloning and diagnosis

**Type of organization sought:** End user, Producer, Research, Service, Trade, Financial **Co-operation/project idea: 1.** Diagnostics on infectious diseases, especially tuberculosis, development of methods for screening; **2.** Construction and production of gene therapy vectors for cancer therapy and clinical trials; **3.** Custom service cloning of epitope tags and first step analyses for different labs, specially for pharmaceutical companies

#### > Estla

#### **Country:** Estonia

J. Slivinski Riia 185 Tartu 51014

Tel: +372 7428891 Fax: +372 7428891 e-mail: estla@estla.com

#### **Company Data**

Main activities: Laser based equipment for science, medicine, technology and

entertainment

**Type:** Producer, Engineering, Research

Number of employees: -Year of establishment: -Turnover (kEuro): 100 - 1 000

Export share (%): 75

Languages spoken: English, Russian

#### Type of Collaboration

**Company offers:** Research, Know-how, Trade contacts **Company seeks:** Co-development, Trade contacts

Expertise offered: Lasers, laser medicine

**Expertise sought:** Laser medicine

Type of organization sought: End user, Trade

Co-operation/project idea: Medical applications of Copper Vapour Lasers and Dye Lasers

for cosmetology and therapy of various skin diseases

### > TorroSen OÜ

#### **Country:** Estonia

Ago Rinken Jakobi 2 Tartu 51014

Tel: +372 7375167 Fax: +372 7375160 e-mail: toonika@ut.ee www.hot.ee/torrosen

#### **Company Data**

Main activities: Research and development of biosensor systems for different compounds,

system prototypes

Type: Producer, Research

Number of employees: < 10

Year of establishment: 1999

Turnover (kEuro): < 10

Export share (%): -

Languages spoken: English, Russian, Estonian

#### Type of Collaboration

Company offers: Research, Know-how, Co-development

**Company seeks:** Research, Co-development, Trade contacts, Finances

**Expertise offered:** Licences and know-how technology for biosensors with exchangeable

bioselective elements. Development of pocket-size biosensor systems

**Expertise sought:** Licensees, marketing, cooperative R&D

**Type of organization sought:** Supplier, Trade

**Co-operation/project idea:** Licences for the exploitation of technology for exchangeable bioselective elements for biosensors. Cooperative development of biosensor systems, incl. microprocessors and data management units. Application of

biosensors for food and environmental control

#### > Retent Ltd.

#### Country: Estonia

Eero Varkki Toravere, Observatoorium 5 Tartu 61602

Tel: +372 7410301 Fax: +372 7410301 e-mail: retent@retent.ee

www.retent.ee

#### **Company Data**

Main activities: Designing, producing and installation of furniture made by special order (certified according to ISO 9001:2000 standard). Selling and servicing dental equipment (A-DEC, Cattani, Trophy a.o.)

**Type:** Producer, Trade

Number of employees: 10 - 50 Year of establishment: 1993 Turnover (kEuro): > 1 000 Export share (%): 5

Languages spoken: English, Estonian

#### Type of Collaboration

**Company offers:** Know-how, Co-development **Company seeks:** Co-development, Trade contacts

**Expertise offered:** 8 years of expertise producing and selling specially designed furniture including fume hoods, laboratory central tables, etc. Selling and servicing dental units from different producers

**Expertise sought:** Co-operation in the field of producing or selling equipment and expertise close to our current activities, development of new innovative products not only for domestic market

Type of organization sought: End user, Supplier, Engineering, Trade, Financial

Co-operation/project idea: Development of products to meet customer needs and EU

regulations / development of distribution channels / selling new innovative

products on our current markets

#### > LITHUANIA - LITVA

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### Apwa UAB

#### Country: Lithuania

Punys Jonas P 0 Box 109 Kaunas LT - 3005 Tel: +370 7 734633 Fax: +370 7 766001

e-mail: jpunys@mmlab.lt

**Company Data** 

Main activities: Development and implementation of computerized workstation for

radiologists and cardiologists

Type: Research, Service, Consultancy, Trade

Number of employees: < 10 Year of establishment: 1996 **Turnover (kEuro):** > 1 000 Export share (%): -

Languages spoken: English, Russian, Lithuanian

#### Type of Collaboration

**Company offers:** Trade contacts

Company seeks: Research, Co-development, Trade contacts **Expertise offered:** Image processing, telecommunications

**Expertise sought:** Telemedicine services

**Type of organization sought:** Supplier, Research, Trade

**Co-operation/project idea:** Telemedicine services using mobile telecommunications

#### **Biometas JSC**

**Country:** Lithuania

Antanas Juodziunas Biochemiku 8 Kedainiai LT - 5030 Tel: +370 57 67602

Fax: +370 57 67764

e-mail: biochemija@post.omnitel.net

#### **Company Data**

Main activities: Utilization of biological fuel: the production of solid fuel-lignin briquettes

from lignin Type: Producer, Trade

Number of employees: 10 - 50 Year of establishment: 1999 **Turnover (kEuro):** 100 - 1 000

Export share (%): -

Languages spoken: English, Russian, Lithuanian

#### Type of Collaboration

Company offers: Know-how

Company seeks: Research, Co-development

Expertise offered: The usage of hydrolysic lignin for fuel and for the improvement of non-

productive soils

**Expertise sought:** The usage of lignin for the improvement of soils

Type of organization sought: End user, Producer, Engineering, Research, Service, Trade,

Co-operation/project idea: To use available hydrolysic lignin for fuel, improvement of

soil, especially erosive

#### Chromtech JSC

#### Country: Lithuania

Vidmantas Dikinis B. Sruogos 36-10 Vilnius LT – 2040

Tel: +370 2 222917 Fax: +370 2 226590

e-mail: Chromtech@post.omnitel.net

#### **Company Data**

Main activities: Production and trade of additives and compositions for electroplating

industry, Wholesale trade of chemical products

Type: Producer, Engineering, Research, Service, Consultancy, Trade

Number of employees: < 10 Year of establishment: 1997 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, Lithuanian

#### Type of Collaboration

**Company offers:** Research, Know-how, Co-development, Trade contacts **Company seeks:** Research, Know-how, Co-development, Finances

**Expertise offered:** Zn electroplating and chemical conversion coatings experience

and technology

Expertise sought: Zn electroplating passivation of Zn electroplatings in Cr (III)

and Cr-free solutions

**Type of organization sought:** End user, Producer, Engineering, Research, Service, Trade,

**Co-operation/project idea:** Development of modern bright Zn electroplating technologies. Research and development of processes such as alternative for usage of toxic CrGT compounds in passivation of Zn electroplatings

#### > Fermentas AB

#### **Country:** Lithuania

Egle Cesnaviciene, Rimantas Kvedaras V. Graiciuno 8 Vilnius LT – 2028 Tel: +370 2602139

Fax: +370 2602142 e-mail: egle@fermentas.lt

### **Company Data**

Main activities: Biotechnology, Molecular Biology

**Type:** Producer, Research

Number of employees: 50 - 250 Year of establishment: 1995 Turnover (kEuro): > 1 000 Export share (%): 100

Languages spoken: English, Lithuanian

#### Type of Collaboration

Company offers: Research, Co-development, Trade contacts

**Company seeks:** Research, Licensing, Know-how, Co-development, Trade contacts

**Expertise offered:** Protein expression, native and recombinant protein purification, nucleic acid purification, plasmid DNA purification for pre-clinical trials, GMP grade plasmid DNA production, DNA for microarrays production, NA and proteins for microfluidics production

**Expertise sought:** DNA and protein microarrays, microfluidics **Type of organization sought:** End user, Supplier, Research

**Co-operation/project idea:** Would be interested in business contacts with companies having experience in the production of the solid components for genomics and proteomics

### > Kardiosignalas UAB

#### Country: Lithuania

Stasys Korsakas Sukileliu 17-105 Kaunas LT – 3007

Tel: +370 7732235 Fax: +370 7732286 e-mail: stakor@medi.lt

#### **Company Data**

Main activities: Development, production, service and trade of computerized cardiological

systems

Type: Producer, Engineering, Research, Service, Trade

Number of employees: < 10 Year of establishment: 1992 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, Lithuanian

#### Type of Collaboration

**Company offers:** Licensing, Know-how, Co-development **Company seeks:** Research, Co-development, Trade contacts

Expertise offered: Diagnostics of heart disease, functional investigation, development of

softwa

**Expertise sought:** Bluetooth technology, automatic measurement of blood pressure during

exercise

Type of organization sought: Producer, Engineering, Research, Service, Trade

Co-operation/project idea: Exercise system capable evaluate human functional state

during training and rehabilitation

#### > Labochema JSC

#### **Country:** Lithuania

Kestutis Lesevicius Zalgirio 108 Vilnius LT – 2645 Tel: +370 2 750822

Tel: +370 2 750822 Fax: +370 2 750822

e-mail: Kestutis.Lesevicius@taide.lt

#### **Company Data**

**Main activities:** Trade and production of laboratory furniture, reagents, measuring, control and laboratory equipment: laser, optical, mechanical, electronic. Protection means

Type: Producer, Service, Consultancy, Trade

Number of employees: 10 - 50 Year of establishment: 1997 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, Lithuanian

#### Type of Collaboration

**Company offers:** Trade contacts

**Company seeks:** Research, Co-development, Trade contacts

**Expertise offered:** In producing laboratory furniture, certain equipment, protection means

**Expertise sought:** In the field of equipment production

Type of organization sought: Supplier, Producer, Engineering, Trade

**Co-operation/project idea:** Joint production, manufacturing agreement, information exchange

#### Liuks UAB

#### **Country:** Lithuania

Zigmantas Dargevicius, St. Rocka V. Putvinskio 44 Kaunas LT – 3000 Tel: +370 7302733

Fax: +370 7302733 e-mail: office@santaka.lt

#### **Company Data**

Main activities: Production of medicines: wide range of the most popular and cheapest

medicines - analgetics, antipyretics, vitamins

Type: Producer, Engineering, Research, Service, Consultancy, Trade

Number of employees: 50 - 250 Year of establishment: 1990 Turnover (kEuro): > 1 000 Export share (%): 15

Languages spoken: English, Lithuanian, Russian

#### Type of Collaboration

Company offers: Co-development, Trade contacts
Company seeks: Know-how, Co-development, Finances
Expertise offered: Production of regular medicine

**Expertise sought:** New technology search

Type of organization sought: End user, Financial

**Co-operation/project idea:** Trade contacts, common development, investment. Company is interested in overall co-operation and searching for co-operation with companies to establish a joint venture in pharmaceutical industry. The company is also seeking for distribution services and outlets. Interested in technical co-operation and is looking for partners able to invest in the modernization of production and increase of production capacities. The company is interested in the representation of foreign producers in Lithuania.

#### Medica UAB

#### **Country:** Lithuania

Rasa Griskuviene Architektu 1 Siauliai LT – 5406 Tel: +370 1 514164

Tel: +370 1 514164 Fax: +370 1 514162

e-mail: medicos@siauliai.omnitel.net

#### **Company Data**

Main activities: Production and trade of dental equipment

**Type:** Producer, Trade

Number of employees: 10 - 50 Year of establishment: 1991 Turnover (kEuro): 100 - 1 000

Export share (%): 20

**Languages spoken:** English, Russian, Lithuanian

#### Type of Collaboration

**Company offers:** Co-development, Trade contacts **Company seeks:** Research, Co-development, Finances

Expertise offered: Medica produces 15 reliable models of dental units; from whole dental

cabinets to small portable units

**Expertise sought:** We are looking for a strategic or/and financial partner

Type of organization sought: End user, Producer, Engineering, Consultancy, Trade, Financial Co-operation/project idea: "Medica" offers to obtain separate stomatological devices and all equipment for a cabinet and to choose a set of stomatological furniture from a range of 18 standard models and 130 their modifications. New ideas would be of consideration

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#### Nota Bene JSC

#### Country: Lithuania

Vidmantas Selmys Zalgirio 108 Vilnius LT – 2645 Tel: +370 2 750822

Fax: +370 2 750822 e-mail: Info@notabene.lt

#### **Company Data**

Main activities: Trade of waste utilization technologies, laboratory technologies and equipment. Work clothing, protection means: respirators, absorption materials, dust filters, mould filters, absorbent material for oil products

Type: Producer, Engineering, Research, Service, Consultancy, Trade

Number of employees: < 10 Year of establishment: 1991 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, Lithuanian

#### Type of Collaboration

**Company offers:** Co-development, Trade contacts

**Company seeks:** Research, Licensing, Know-how, Co-development, Trade contacts **Expertise offered:** Production of respirators, absorption materials, dust filters, mould filters, absorbent material for oil products

Expertise sought: Dangerous waste utilisation technologies (except radioactive waste)

Type of organization sought: Supplier, Producer, Consultancy, Trade

**Co-operation/project idea:** Trade. Dangerous waste utilisation technologies (except radioactive technologies and water treatment technologies)

#### Res Vera UAB

**Country:** Lithuania

Rytis Naginevicius Misko 2-3 Kaunas LT – 3000 Tel: +370 7 323770

Fax: +370 7 323770 Fax: +370 7 204708 e-mail: rytis@resvera.lt

www.resvera.lt

#### **Company Data**

**Main activities:** Forecasting, information processing, information systems, mathematics, statistics. Specific software applications for industry, database design, statistical calculations

Type: Research, Service, Consultancy Number of employees: 10 - 50 Year of establishment: 1994 Turnover (kEuro): > 1 000 Export share (%): -

Languages spoken: English, Russian, Lithuanian

#### Type of Collaboration

**Company offers:** Trade contacts

Company seeks: Research, Co-development, Trade contacts

**Expertise offered:** Software applications, statistical calculations; algorithms and complexity, computer science/engineering, numerical analysis, systems, control,

cybernetics, health risk evaluation **Expertise sought:** Software applications

Type of organization sought: Supplier, Engineering, Research, Trade

**Co-operation/project idea:** Looking for partners involved in projects where knowledge in mathematics, statistics, programming are needed or development of new things could occur

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### > Aviga Company

Country: Lithuania

Albinas Seskevicius Tilzes 20 Kaunas LT – 3021

Tel: +370 7 363570 Fax: +370 7 362615 e-mail: info@aviga.lt www.aviga.lt

#### **Company Data**

Main activities: Exports and imports of medical equipment, nursing materials, medicine goods, medicines, laboratory equipment, measuring devices, devices for environmental protection control, articles for working security, dentistry equipment, welding equipment, lighting fittings, agricultural equipment, special cars, traffic enforcement products, speed guns, alchotest, technologies for foodstuffs processing and mills

Type: Producer, Service, Trade Number of employees: 10 – 50 Year of establishment: 1991 Turnover (kEuro): 100 – 1 000

Export share (%): -

Languages spoken: English, Russian, Lithuanian

#### Type of Collaboration

Company offers: Trade contacts
Company seeks: Trade contacts

Expertise offered: Manufacturing of devices for hospitals and components for medical and

measuring instruments

Expertise sought: -

Type of organization sought: Supplier, Producer, Service

**Co-operation/project idea:** Investments in medical and measurement instruments business, creation of the set of specialised selling and services center

### Cosmetic Karl Hadek, Lithuanian-German Joint Venture

**Country:** Lithuania

Valdimaras Mukulys Bugos/ Tenoru 21/7 Kaunas LT – 3000

Tel: +370 7 221410, mob. +370 99 49021

Fax: +370 7 221410 e-mail: hadek@centras.lt

#### **Company Data**

**Main activities:** Retail and wholesale of aromatherapeutical cosmetics, hair removal and paraffin therapeutics products, consultations

Type: Consultancy, Trade
Number of employees: < 10
Year of establishment: 1994
Turnover (kEuro): 10 - 100
Export share (%): -

Languages spoken: Russian, French, English

#### Type of Collaboration

**Company offers:** Trade contacts **Company seeks:** Trade contacts

**Expertise offered:** Experience in aromatherapeutics

**Expertise sought:** Expertise/experience in the field of influence on people of products

made of natural vegetal and essential oil

Type of organization sought: End user, Producer, Service, Trade

Co-operation/project idea: Detailed presentation of aromatherapeutical cosmetic

products, natural vegetal and essential oils produced by "Cosmetic Karl Hadek",

cooperation in this field

### > Tempera Ltd.

#### Country: Lithuania

Algirdas Samuolis K. Griniaus 2 Kaunas LT – 3026 Tel: +370 7264336

Fax: +370 7264344 e-mail: alzem@ctf.ktu.lt

#### **Company Data**

Main activities: Production of labels glue and flocculants for wastewater treatment

Type: Producer, Engineering, Research

Number of employees: < 10 Year of establishment: 1996 Turnover (kEuro): 100 - 1 000

Export share (%): 25

Languages spoken: English, Russian, German

#### Type of Collaboration

Company offers: Know-how, Co-development

**Company seeks:** Co-development, Trade contacts, Finances

**Expertise offered:** Production of water cationic flucculant solutions at consumer's location

place and their direct use in sludge drying

**Expertise sought:** Experience in drying sludge with cationic flocculants

Type of organization sought: End user, Producer

**Co-operation/project idea:** Joint effort to establish production of cationic flocculants solutions from non-ionogenic poliacrylamid at cationic flocculants consumer, preferably in a wastewater treatment enterprise in a city with 100000 or more inhabitants, and to use manufactured product in the process of sludge drying

### Lithuania Association of Bioenergetics and Energy Saving

**Country:** Lithuania

Antanas Gediminas Adomaitis

S. Daukanto 19 Kazlu Ruda LT – 4500

Tel: +370 43 98800 Fax: +370 43 98802

#### **Company Data**

Main activities: Organizes conferences and seminars for managers and specialists on issues of biomass usage for fuel, energy saving; presents reasonable opinions and proposals on laws and deeds prepared for Lithuanian Parliament, Government and other institutions

**Type:** Research, Service, Consultancy **Number of employees:** < 10

Year of establishment: 1998 Turnover (kEuro): < 10 Export share (%): -

Languages spoken: English, Lithuanian

#### Type of Collaboration

**Company offers:** Research, Co-development, Trade contacts

Company seeks: Research, Co-development, Trade contacts, Finances

**Expertise offered:** Experience of Lithuanian enterprises in the fields of biofuel production, modern heating equipment and systems, warming, energy saving, environment protection

**Expertise sought:** Experience of foreign enterprises in the fields of biomass usage for fuel, production of modern heating equipment, energy saving, ecology

Type of organization sought: End user, Consultancy, Trade, Financial

**Co-operation/project idea:** Looking for cooperation partners and innovations for development of relations with international organisations

#### Ekotakas UAB

#### Country: Lithuania

Birute Velykiene Studentu 65-405 Kaunas LT – 3031

Tel: +370 7300816 Fax: +370 7300816

e-mail: ekotakas@kaunas.omnitel.net

#### **Company Data**

**Main activities:** Research, design, supply of equipment and materials in the field of environment protection technologies

Type: Research, Consultancy, Trade Number of employees: < 10 Year of establishment: 1999 Turnover (kEuro): 100 - 1 000

Export share (%): 70

Languages spoken: English, Russian

#### Type of Collaboration

**Company offers:** Co-development, Trade contacts

Company seeks: Know-how, Co-development, Trade contacts

**Expertise offered:** Water treatment technologies using coagulants and floacculants and

dosing equipment engineering and manufacturing

**Expertise sought:** New technologies and equipment for waste water treatment and silt

processing

Type of organization sought: Producer, Engineering, Research, Consultancy

**Co-operation/project idea:** To develop silt processing technology allowing manufacture

new products from sewerage silt

#### Seozondas JSC

#### **Country:** Lithuania

Irina Naidionova 16 Shevchenko Str. Vilnius LT – 2009

Tel: +370 2 235404 Fax: +370 2 333816

e-mail: info@geozondas.com

www.geozondas.com

#### **Company Data**

Main activities: Radiomeasuring devices and systems under customer requirements.

Sampling oscilloscopes and Ground Penetrating Radar (GPR). Nano and picosecond pulse techniques. Short pulse generators. Antenna measurement systems in time and frequency domain. Development of software for devices and measurement systems.

Type: Producer, Engineering, Research, Service

Number of employees: 10 - 50 Year of establishment: 1998 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, Russian

#### Type of Collaboration

**Company offers:** Research, Co-development, Trade contacts **Company seeks:** Research, Co-development, Trade contacts

Expertise offered: Long-term experience in development of sophisticated devices and

systems. Highly skilled work force. Software development

**Expertise sought:**Orders for development and delivery of measuring systems, software.

Offers for sales and service of partner's products in Baltic region **Type of organization sought:** End user, Engineering, Research, Service

**Co-operation/project idea:** Joint developments. Sub-contracting for foreign companies.

Sales and services of foreign companies equipment in Baltic countries

#### > Ilsanta UAB

#### Country: Lithuania

Saule Maknyte Moletu pl. 11 Vilnius LT – 2021

Tel: +370 2701222 Fax: +370 2701223 e-mail: info@ilsanta.lt www.ilsanta.lt

#### **Company Data**

Main activities: Production of intravenous infusion solutions and marketing/sales, production of polypropylene containers for solutions and sales, sales of polypropylene regrained raw materials, sales and marketing of pharmaceuticals and medical devices

**Type:** Producer, Trade

Number of employees: 50 - 250 Year of establishment: 1995 Turnover (kEuro): > 1 000 Export share (%): 24

Languages spoken: English, Russian, Lithuanian

#### Type of Collaboration

**Company offers:** Know-how, Co-development, Trade contacts

**Company seeks:** Research, Licensing, Know-how, Co-development, Trade contacts, Finances **Expertise offered:** Production and co-production of infusion solutions or other similar

pharmaceuticals according to GMP standards, marketing and sales of pharmaceuticals, registration service of medicines and medical articles in Lithuania, Latvia, Estonia, Russia, Kazachstan

**Expertise sought:** Co-operation in production , marketing and sales, finding new products for production and sales, orders for registration service

**Type of organization sought:** End user, Supplier, Producer, Engineering, Research, Service, Consultancy, Trade

**Co-operation/project idea:** Co-operation in production, marketing and sales, development of new products, tests and product analysis, registration of medicines

#### > Lumen Ltd.

#### **Country:** Lithuania

Jonas Martynatis Partizanu 210-87 Kaunas

Kaunas LT – 3041

Tel: +370 7323690 Fax: +370 7323690 e-mail: lumen@takas.lt

#### **Company Data**

Main activities: Electronic and optical devices for medicine (dentistry)

Type: Producer, Engineering, Research, Service, Trade

Number of employees: < 10 Year of establishment: 1997 Turnover (kEuro): 10 - 100 Export share (%): 20

Languages spoken: English, Russian

#### Type of Collaboration

Company offers: Research, Licensing, Know-how, Co-development, Trade contacts

**Company seeks:** Research, Co-development, Trade contacts

Expertise offered: 10-years experience in production and selling of electronic devices for

dentistry

Expertise sought: Distribution, cooperation and trade

Type of organization sought: End user, Supplier, Producer, Consultancy, Trade

**Co-operation/project idea:** Co-operation or/ and co-products for dentistry: 1.Light curing units for hardening of photopolymerisation sealings 2.Root canal dental – optical

constriction finder - APEX LOCATOR 3. Pulptesters for tooth

### Medical Technologies Ltd., Lithuanian-USA Joint Venture

#### Country: Lithuania

Kazimieras Pukenas Savanoriu pr. 271 Kaunas LT – 3009

Tel: +370 7 312198, 312208

Fax: +370 7 312203 e-mail: mtlbi@lira.lt www.medtech.lt

#### **Company Data**

**Main activities:** Manufacture and distribution of dental equipment, installation of specialized energetic networks (compressed air, vacuum) in hospitals

Type: Producer, Engineering, Service, Trade

Number of employees: 10 - 50 Year of establishment: 1992 Turnover (kEuro): 100 - 1 000

Export share (%): 35

Languages spoken: English, Russian, German

#### Type of Collaboration

**Company offers:** Co-development, Trade contacts

**Company seeks:** Finances

**Expertise offered:** Dental equipment - oil-less compressors, dental technicians workstations, teaching and simulation equipment, specialised furniture

**Expertise sought:** New technologies

Type of organization sought: End user, Producer, Trade

**Co-operation/project idea:** Distribution of company products. Company searches for investor interested to participate in company development, or producer interested to use technological capacities of the company

### Vilniaus Farmacijos Fabrikas AB

**Country:** Lithuania

Edmundas Leisis Bazilijonu 12 LT – 2024

Tel: +370 2 612401 Fax: +370 2 227159 e-mail: farmfabrikas@is.lt

#### **Company Data**

Main activities: Medicine production

Type: Producer

Number of employees: 50 - 250 Year of establishment: 1931 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: Russian, English

#### Type of Collaboration

Company offers: Co-development

**Company seeks:** Trade contacts, Finances

**Expertise offered:** Production of galen preparations (herb preparations - tinctures,

extracts)

Expertise sought: -

**Type of organization sought:** End user, Trade

**Co-operation/project idea:** To offer medicine produced in the company to users in other

countries

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#### Department of Analytic Chemistry, VU

#### Country: Lithuania

Arunas Ramanauskas Naugarduko 24 Vilnius LT - 2009 Tel: +370 2729068

Fax: +370 2330987 e-mail: arman@bchi.lt

#### **Company Data**

Main activities: Analysis methods and equipment development for natural environment

and industrial objects Type: Research, Consultancy

Number of employees: < 10 Year of establishment: 1960 **Turnover (kEuro):** 10 - 100

Export share (%): -

Languages spoken: English, German, Russian

#### Type of Collaboration

**Company offers:** Research, Know-how

Company seeks: Research, Licensing, Know-how, Co-development, Finances

**Expertise offered:** Creation of biosensors and imunosensors

**Expertise sought:** Producer of microelectronic devices/chips; buyer of technologies or

intermediary that could sell them

Type of organization sought: End user, Producer, Engineering, Research, Service,

Consultancy, Trade

Co-operation/project idea: To create brand new imunosensors and biosensors. E.g. at the moment we can offer attractive, fast and simple methodics based on use of imunosensors for determination of viral diseases (AIDS, hepatitus C, some kinds of leucosis, etc.). We have big experience and possibilities in development of new biosensors for determination of alcohol, glucose, glycerol, creatin, dimetilglycin and other methabolits and materials

#### Ekosistema UAB

#### **Country:** Lithuania

Asta Lapinskiene Taikos pr. 28 Klaipeda LT - 5800

Tel: +370 431046 Fax: +370 430469

e-mail: ekosistema@takas.lt

#### **Company Data**

Main activities: Ecological services, ecological research, consultation

**Type:** Research, Service, Consultancy Number of employees: 10 - 50 Year of establishment: 1990 **Turnover (kEuro):** 10 - 100 Export share (%): -

Languages spoken: English, Russian

#### Type of Collaboration

**Company offers:** Research, Licensing, Know-how, Co-development

**Company seeks:** Co-development, Finances

**Expertise offered:** Use of the sun energy for utilization of wastesilt from water cleaning

Expertise sought: Looking for funds to implement renewable energy (utilization of waste

silt) pilot actions

Type of organization sought: Consultancy, Financial

**Co-operation/project idea:** Creation of pilot equipment that uses the solar energy for utilization of silt from water cleaning process. We need partners that could help to prepare a project for EU funds to get finances

### > LATVIA – LOTYŠSKO

- > Biolat JSC
- > Biosan Ltd.
- > Biotehnological Centre JSC
- > Farma Balt Ltd.
- > Dobele Horticultural Plant Breeding Experimental Station
- > Pure's Horticultural Research Station
- > Microbial Storage Products Research Laboratory, LU MBI
- > Bimi, RTU
- > Legedy Ltd.
- > Relika Ltd.
- > SCF Remto Ltd.
- 61 > Unikon Ltd.
- > Raunas Rapsis
- > Riga Stradins University, Latvia Medical Academy
- > Laboratory of Industrial Microbiology and Biotechnology, Institute of Microbiology and Biotechnology, LU
- > Kanins Ltd.
- > Biomedical Research and Study Centre, LU BMC
- > Institute of Solid State Physics, LU
- > Ulbroka Research Centre, LUA
- > Bioefekts Ltd.
- > Priekuli Plant Growing Station
- > Institute of Microbiology and Virology
- 72 > Lariphana Ltd.
- 73 > Struzanu Kudras Fabrika JSC
- 74 > Institute of Experimental and Clinical Medicine, LU
- > Latvian Institute of Organic Synthesis
- > Petersona Patents

#### > Biolat JSC

#### Country: Latvia

Maris Daugavietis Rigas iela 111 Salaspils LV – 2169 Tel: +371 2942100

Fax: +371 7901359 e-mail: maris@silava.lv

#### **Company Data**

Main activities: Research and development. Production of biologically active substances

from tree biomass for pharmacy, cosmetics and health products.

Type: Producer, Engineering, Research, Trade, Consultancy

Number of employees: < 10 Year of establishment: 1993 Turnover (kEuro): 10 - 100 Export share (%): 15 Languages spoken: English

#### Type of Collaboration

Company offers: Research, Know-how, Co-development, Trade contacts

**Company seeks:** Co-development, Trade contacts, Finances **Expertise offered:** Plant biomass processing, extractives

Expertise sought: -

Type of organization sought: End-user, Research, Trade, Financial

**Co-operation/project idea:** Cooperation for new facilities and market for biologically active substances from plant biomass

#### > Biosan Ltd.

#### **Country:** Latvia

Vasilijs Bankovskis Aizkraulkes 21 Riga

LV – 1006

Tel: +371 9412223 Fax: +371 7801409 e-mail: science@biosan.lv

www.biosan.lv

#### **Company Data**

Main activities: Laboratory instruments, production, research in biology spheres

Type: Producer, Engineering, Research, Service, Consultancy

Number of employees: 10 - 50 Year of establishment: 1992 Turnover (kEuro): 100 - 1 000

Export share (%): 15

Languages spoken: English, Russian

#### Type of Collaboration

Company offers: Research, Know-how, Co-development, Trade contacts

**Company seeks:** Licensing, Finances

Expertise offered: Expertise sought: -

**Type of organization sought:** End-user, Supplier, Engineering, Trade, Financial

Co-operation/project idea: Modern biotechnology for classroom (practical laboratory)

### > Biotehnological Centre JSC

#### Country: Latvia

Juris Vanags Aizkraulkes 21 Riga

LV - 1006

Tel: +371 7553518 Fax: +371 7553518 e-mail: btc@edi.lv

www.home.enternet.lv/btc

#### **Company Data**

Main activities: Customer specialized process control, bioreactors, bioprocess control

**Type:** Engineering

Number of employees: < 10 Year of establishment: 1996 Turnover (kEuro): 100 - 1000

Export share (%): 5

Languages spoken: English, German, Latvian

#### Type of Collaboration

Company offers: Research, Know-how, Co -development
Company seeks: Co-development, Trade contacts, Finances
Expertise offered: Market oriented product and project ideas
Expertise sought: Export and international co-operation possibilities

Type of organization sought: End-user, Service, Financial

**Co-operation/project idea:** Marketing and co-development of special innovative products:

bioreactors, bioprocess controllers, turbulence sensors

#### > Farma Balt Ltd.

#### **Country:** Latvia

Dmitrijs Babarikins Maskavas 241 Riga LV – 1019 Tel: +371 7113668

Tel: +371 7113668 Fax: +371 7845274

e-mail: office@farmabalt.lv

#### **Company Data**

Main activities: Pharmaceutical, medicines, pharmaceutic substances, medical goods, food

supplements **Type:** Producer, Trade

Number of employees: 50 - 250 Year of establishment: 1992

Turnover (kEuro): Export share (%): -

Languages spoken: English, Latvian, Russian

#### Type of Collaboration

**Company offers:** Trade contacts **Company seeks:** Trade contacts

Expertise offered: - Expertise sought: -

Type of organization sought: Supplier, Trade

**Co-operation/project idea:** Products registration, import, promotion

### Dobele Horticultural Plant Breeding Experimental Station

#### Country: Latvia

Kaufmane Kaufmane Graudu 1 Dobele

LV - 3701

Tel: +371 3722294 Fax: +371 3781718

e-mail: dobelesdsis@latnet.lv

#### **Company Data**

**Main activities:** Horticultural plant breeding. Investigation and preserving of the genetic resources of Horticultural crops and lilacs. Research for a competitive and profitable system for fruit growing. Investigation of some horticultural crops for functional food production.

Type: Research

Number of employees: 10 - 50 Year of establishment: 1995 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English

#### Type of Collaboration

Company offers: Research, Co-development, Trade contacts

Company seeks: Research, Know-how, Co-development, Trade contacts

Expertise offered: -

**Expertise sought:** – Fruit crop genetic resource research (incl. for planting aims), fruit planting, planting systems, fruit processing research.

- Contacts in Europe market for fruit and ornamental tree plants.

**Type of organization sought:** Supplier, Research, Consultancy

**Co-operation/project idea:** – Investigation of the genetic resources of horticultural and herbal crops for functional food production.

- Investigation of fruit and berry processing.
- Investigation of fruit growing systems.

#### > Pure's Horticultural Research Station

#### Country: Latvia

Jānis Lepsis Abavas iela 2 Pūre

Pure LV – 3124

Tel: +371 3191271 Fax: +371 3181263

e-mail: pures\_dis@tukums.parks.lv

#### **Company Data**

Main activities: Horticultural research, horticultural crop production

**Type:** Producer, Research

Number of employees: 10 - 50 Year of establishment: 1930 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, German, Russian

#### Type of Collaboration

**Company offers:** Research, Co-development **Company seeks:** Research, Co-development

Expertise offered: Expertise sought: -

Type of organization sought: Producer, Research

**Co-operation/project idea:** Co-operation in the field of horticultural research,

development of the growing technologies for the horticultural crops, integrated

crop production

### > Microbial Storage Products Research Laboratory, LU MBI

#### Country: Latvia

Svetlana Gonta Kronvalda bulv. 4 Riga

LV - 1586

Tel: +371 7321705 Fax: +371 7323065 e-mail: svetago@lanet.lv

#### **Company Data**

Main activities: Research

**Type:** Research

Number of employees: < 10 Year of establishment: 1993 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: English, Latvian, Russian

#### Type of Collaboration

**Company offers:** Research, Know-how **Company seeks:** Trade contacts, Finances

Expertise offered: Expertise sought: -

Type of organization sougt: End-user, Research, Trade, Financial

Co-operation/project idea: Biodegradable materials, based on biopolymers

(polyhydroxyalkanoates)

### > Bimi, RTU

#### **Country:** Latvia

Jurijs Dekhtiars Ezermalas 6 Riga LV - 1006

Tel: +371 7089383 Fax: +371 7089383 e-mail: dekhtyar@latnet.lv

# Company Data

Main activities: Research, Education

Type: Research, Education
Number of employees: 10 - 50
Year of establishment: 1995
Turnover (kEuro): < 10
Export share (%): -

Languages spoken: English, Latvian, Russian

#### Type of Collaboration

Company offers: Research

Company seeks: -

**Expertise offered:** Assessment of quality of biomaterials and bone tissue

Expertise sought: -

**Type of organization sought:** Research, Consultancy

**Co-operation/project idea:** Bio-compatibility of bioimplants

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### > Legedy Ltd.

#### Country: Latvia

Juris Leja Dzirciema 16 Riga LV – 1007 Tel: +371 7613657

Fax: +371 7273695 e-mail: leja@lanet.lv

#### **Company Data**

Main activities: Expressdiagnostics, ph - metric diagnostics, interpretation of diagnostical

data, education

**Type:** Producer, Research, Consultancy

Number of employees: < 10 Year of establishment: 1991 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: English, Russian, Latvian

#### Type of Collaboration

**Company offers:** Research, Know-how, Co-development, Trade contacts **Company seeks:** Research, Know-how, Co-development, Trade contacts

**Expertise offered:** Elaborated original: ph-metric diagnostical methods, devices for

realization, teaching materials in expressdiagnostics

 $\textbf{Expertise sought:} \ \ \textbf{Further developement of ph-metrical diagnostical methods and}$ 

devices. Distribution of diagnostical devices

**Type of organization sought:** End-user, Producer, Research, Trade

**Co-operation/project idea:** Developement of gastric ph - metric diagnostical methods and relevant devices, distribution of modern ph - metrical and expressdiagnostical methods and equipment, projects linked with mentioned diagnostics and teaching, literature

#### > Relika Ltd.

#### Country: Latvia

Inara Kundzina Turgeneva str. 1/3

Riga LV – 1050

Tel: +371 7545147 Fax: +371 7545147 e-mail: lusei@vide.lv www.vide.lv/relika

#### **Company Data**

Main activities: Produces and develops wood preservative compositions and retardants.

Technology applications. Scientific and technological consultations

Type: Producer, Research, Consultancy, Trade

Number of employees: 10 - 50 Year of establishment: 1995 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: English, German

#### Type of Collaboration

Company offers: Co-development

**Company seeks:** Co-development, Trade contacts

Expertise offered: Expertise sought: -

**Type of organization sought:** End-user, Supplier, Trade

**Co-operation/project idea:** We are looking for mutual agreements, because our company is interested in raw materials for chemical timber preservatives. We are also looking for a distributor of the company's products - chemical timber protection

materials

#### > SCF Remto Ltd.

#### Country: Latvia

Vladimir Kozlov Palmu str. 4 – 9 Riga LV – 1006 Tel: +371 9768735

Fax: +371 9768735

#### **Company Data**

**Main activities:** Laser refractometry in medicine, biology and chemistry **Type:** Producer, Engineering, Research, Service, Trade, Consultancy

Number of employees: < 10 Year of establishment: 1993 Turnover (kEuro): 10 - 100 Export share (%): 100

Languages spoken: English, Russian

#### Type of Collaboration

**Company offers:** Research, Know-how, Co-development, Trade contacts **Company seeks:** Know-how, Co-development, Trade contacts, Finances

Expertise offered: Expertise sought: -

**Type of organization sought:** End user, Supplier, Trade, Financial **Co-operation/project idea:** Research and development, financial support

### Unikon Ltd.

#### **Country:** Latvia

Juris Pencis Kursu iela 1 Riga LV – 1006 Tel: +371 9344655

Fax: +371 7551138

e-mail: unikon@e-apollo.lv

#### **Company Data**

Main activities: Distribution of medical goods in Baltic market (Latvia, Lithuania)

Type: Engineering, Trade
Number of employees: < 10
Year of establishment: 1994
Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: Latvian, Russian

#### Type of Collaboration

Company offers: Licensing, Know-how

Company seeks: Co-development, Trade contacts, Finances

Expertise offered: - Expertise sought: -

Type of organization sought: End-user, Consultancy, Financial Co-operation/project idea: Collaboration in manufacturing and trade

### > Raunas Rapsis

#### Country: Latvia

Aigars Olukalns Prauliena "GRĀVĪŠI", Madonas raj. LV – 4825 Tel: +371 9427599

e-mail: olukalns@madona.lv

#### **Company Data**

Fax: +371 9427599

Main activities: Trade of seeds, rape (brassica napus) breeding and research, agriculture

consulting

Type: Producer, Research, Consultancy, Trade

Number of employees: < 10 Year of establishment: 1998 Turnover (kEuro): -

Export share (%): -

Languages spoken: English, Russian, Latvian, German

#### Type of Collaboration

**Company offers:** Research, Trade contacts

**Company seeks:** Co-development **Expertise offered:** In agriculture

Expertise sought: -

**Type of organization sought:** Producer, Trade

**Co-operation/project idea:** Local seeds trade and research centre

### > Riga Stradins University, Latvia Medical Academy

#### **Country:** Latvia

Vitolds Mackevičs Pasta 36 – 57 Jelgava LV – 3001 Tel: +371 7536614

Fax: +371 7530514

e-mail: mackevic@latnet.lv

#### **Company Data**

Main activities: Teaching medical students, medical research

**Type:** Research

Number of employees: Year of establishment: Turnover (kEuro): Export share (%): Languages spoken: English

#### Type of Collaboration

**Company offers:** Research

Company seeks: Research, Finances

Expertise offered: Expertise sought: -

Type of organization sought: Research, Financial

**Co-operation/project idea:** To study the impact of diabetic neural lesion on renal damage

in diabetic patients

### > Laboratory of Industrial Microbiology and Biotechnology, Institute of Microbiology and Biotechnology, LU

#### Country: Latvia

M. Bekers Kronvalda bulv. 4 Riga LV - 1586 Tel: +371 7325558

Fax: +371 7323065 e-mail: mbek@lanet.lv

#### **Company Data**

Main activities: Fructan production from sucrose

**Type:** Research

Number of employees: 10 - 50 Year of establishment: 1993 Turnover (kEuro): 100 - 1 000

Export share (%): -

Languages spoken: Latvian, English, Russian

#### Type of Collaboration

Company offers: Research, Licensing, Know-how, Co-development

**Company seeks:** Research, Co-development

Expertise offered: Expertise sought: -

Type of organization sought: End user, Producer

Co-operation/project idea: Common proposal for EC CRAFT project

### Kanins Ltd.

#### **Country:** Latvia

Alnis Dambergs
A. Čaka 83/85
Riga
LV - 1011
Tel: +371 7315451
Fax: +371 7315451

e-mail: bik@edi.lv

#### **Company Data**

Main activities: Emergency care, health care, equipment logistics

**Type:** Trade

Number of employees: < 10 Year of establishment: 1991 Turnover (kEuro): 10 - 100 Export share (%): -

Languages spoken: Latvian, English, Russian

#### Type of Collaboration

Company offers: -

**Company seeks:** Trade contacts

Expertise offered: Expertise sought: -

**Type of organization sought:** Trade

**Co-operation/project idea:** Trade partner for new products

### > Biomedical Research and Study Centre, LU BMC

#### Country: Latvia

Juris Steinbergs Ratsupites 1 Riga LV – 1067

Tel: +371 7808208 Fax: +371 7442407

e-mail: juris@biomed.lu.lv www.bmc.biomed.lu.lv/gene

#### **Company Data**

Main activities: Basic research in molecular biology: viral capsid proteins (bacteriophages, Hepatitis B virus etc.), eukaryotic gene regulation, genotyping and molecular diagnostics: breast, gastric and colon cancers, melanoma, haemophilia, bacterial and viral infections. More recently: creation of the Genome Database of Latvian population

Type: Research, Service

Number of employees: 50 - 250 Year of establishment: 1991

Turnover (kEuro): Export share (%): -

Languages spoken: English, Russian, Latvian, German

#### Type of Collaboration

Company offers: Research, Know-how, Co-development

Company seeks: Licensing, Know-how, Co-development, Finances

**Expertise offered:** Molecular biology techniques in research and diagnostics

**Expertise sought:** New technologies and methods

Type of organization sought: Supplier, Producer, Engineering, Research, Service,

Consultancy, Financial

Co-operation/project idea: -

### > Institute of Solid State Physics, LU

#### Country: Latvia

Jānis Kleperis Kengaraga 8 Riga LV – 1063

Tel: +371 7260538 Fax: +371 7112583 e-mail: kleperis@latnet.lv

#### **Company Data**

Main activities: Artificial odour recognition, electronic "nose", gas sensors, gas sensing

materials

Type: Producer, Engineering, Research, Service, Consultancy, Trade

Number of employees: 50 - 250 Year of establishment: 1978 Turnover (kEuro): -

Turnover (kEuro): Export share (%): -

Languages spoken: English, Russian

#### Type of Collaboration

Company offers: Research, Co-development

Company seeks: Research, Co-development, Finances

**Expertise offered:** Experience with artificial odour data bases, work with an electronic "nose" **Expertise sought:** Experience with waterborne diseases and different diagnose methods **Type of organization sought:** Producer, Engineering, Research, Service, Financial

Co-operation/project idea: Diagnosis of disease by its smell: odour data base formation

from sick persons

### > Ulbroka Research Centre, LUA

#### Country: Latvia

Imants Ziemelis
Latvian university of agriculture
Instituta 1
Ulbroka
LV - 2130
Tel: +371 2910917

Fax: +371 2910917 Fax: +371 2910873 e-mail: uzc@lanet.lv

#### **Company Data**

#### Main activities:

 $Investigation \ of \ optimum \ technologies \ and \ equipment \ for \ agricultural \ production.$ 

Energy supply and agricultural waste problem solutions in agriculture

**Type:** Research

Number of employees: 10 - 50 Year of establishment: 1960 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: English, Russian, Latvian

#### Type of Collaboration

**Company offers:** Research

**Company seeks:** Research, Co-development

Expertise offered: -

**Expertise sought:** Integrated system for utilization of agricultural waste

Type of organization sought: Research

**Co-operation/project idea:** Investigation and working out the integrated system for utilization of agricultural waste from region with thermal and bio-gasification

#### > Bioefekts Ltd.

#### **Country:** Latvia

Anita Lielpetere Nometnu 26 Riga LV – 1048

Tel: +371 7619157

e-mail: bioefekts@hotmail.com

#### **Company Data**

**Main activities:** Elaboration, production and realization of biological plant protection products and preparations of microbial origin for agriculture

Type: Producer, Consultancy, Trade
Number of employees: < 10
Year of establishment: Turnover (kEuro): Export share (%): Languages spoken: English

#### Type of Collaboration

Company offers: -

**Company seeks:** Trade contacts, Finances

**Expertise offered:** Preparation of microbial origin of high quality **Expertise sought:** Marketing regulations according to EU legislation

Type of organization sought: Trade, Financial

**Co-operation/project idea:** Searching for trade and research partners for the mutual

co-operation

#### **Priekuli Plant Breeding Station** >

#### Country: Latvia

Livia Zarina Zinatnes 1a Cesu raj. LV - 4126 Tel: +371 4130162 Fax: +371 4130162

e-mail: pr.sel@apollo.lv

#### **Company Data**

Main activities: Plant growing, agrotechnological trials, seed production

Type: Producer, Research

Number of employees: 50 - 250 Year of establishment: 1913 **Turnover (kEuro):** 10 - 100 Export share (%): -

Languages spoken: English, German, Russian

#### Type of Collaboration

Company offers: Research, Co-development

Company seeks: Research, Know-how, Co-development

Expertise offered: -Expertise sought: -

Type of organization sought: Producer, Research

**Co-operation/project idea:** Determination of soil quality indicators, organic farming

systems, weed control methods (on ecologically based methods)

### **Institute of Microbiology and Virology**

#### **Country:** Latvia

Vaira Saulite Ratsupites 1 Riga LV - 1067

Tel: +371 2426197 Fax: +371 2428036 e-mail: vaira@latnet.lv

#### **Company Data**

Main activities: Research, basic and applied testing, consultancy, production of

biopharmaceuticals, probiotics, diagnostics

Type: Producer, Engineering, Research, Service, Consultancy

Number of employees: 50 - 250 Year of establishment: 1993 **Turnover (kEuro):** 100 - 1 000

Export share (%): -

Languages spoken: English, Russian, Latvian

#### Type of Collaboration

Company offers: Research, Co-development **Company seeks:** Trade contacts, Finances

Expertise offered: -Expertise sought: -

Type of organization sought: End user, Supplier, Producer, Engineering, Research **Co-operation/project idea:** Approbation and evaluation of probiotic microorganisms in clinics and/or outpatients estimation of doses, durance and etc. Outworking criteria for evaluation of bioproducts/natural products/dietic products/food supplements

# > Lariphana Ltd.

#### Country: Latvia

Guna Feldmane
Ratsupites 1
Riga
LV - 1067
Tel: +371 2427462
e-mail: microb@latnet.lv

#### **Company Data**

Main activities: Production of pharmaceutical preparation, clinical trials, research work

Type: Producer, Research, Service, Consultancy

Number of employees: < 10 Year of establishment: 1992 Turnover (kEuro): 10 - 100 Export share (%): -

Languages spoken: English, Russian, Latvian

#### Type of Collaboration

**Company offers:** Research, Trade contacts

**Company seeks:** Co-development, Trade contacts, Finances

Expertise offered: Expertise sought: -

Type of organization sought: End user, Research, Trade, Financial

**Co-operation/project idea:** Investigation of antiviral potency of medical drug produced by our company. Trade of our preparation - antiviral drug, offering of bacterial biomass

### > Struzanu Kudras Fabrika JSC

**Country:** Latvia

Stanislavs Vish Stružāni LV - 4643 Tel: +371 4658220

Fax: +371 4658220

#### **Company Data**

Main activities: Peat producer Type: Producer, Consultancy, Trade Number of employees: 50 – 250 Year of establishment: 1963 Turnover (kEuro): 100 – 1 000

Export share (%): 5

Languages spoken: English, Russian, German

#### Type of Collaboration

Company offers: Know-how, Co-development, Trade contacts

Company seeks: Research, Know-how, Co-development, Trade contacts, Finances

Expertise offered: -

**Expertise sought:** Peat and local natural resources usage in the energetical processes **Type of organization sought:** End user, Supplier, Engineering, Trade, Financial

Co-operation/project idea: Co-operation in producing and trading

# > Institute of Experimental and Clinical Medicine, LU

#### Country: Latvia

Līga Plakane O. Vācieša iela 4 Rīga LV – 1004

Tel: +371 7612038 Fax: +371 7612038

e-mail: mbrazma@latnet.lv

### **Company Data**

Main activities: University affiliated research institute in basic and clinical medical

sciences

Type: Research, Consultancy, Academic Number of employees: 10 - 50 Year of establishment: 1946 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: Latvian, English, Russian

#### Type of Collaboration

**Company offers:** Research

Company seeks: Research, Finances

**Expertise offered:** Directing and performing basic and clinical biomedical research in

physiology, oncology, arthritis and etc

**Expertise sought:** Research equipment and experience exchange to perform basic

biomedical analysis

Type of organization sought: Research, Consultancy, Academic

**Co-operation/project idea:** Uncovering and clarifying the dynamics of chronic non-infectious illnesses and ageing risk factors in Latvia in relation to defined environment health indicators, with heightened attention placed on obesity and associated metabolic disorder

# > Latvian Institute of Organic Synthesis

#### Country: Latvia

Gunars Zelcans Aizkraukles 21 Riga

LV - 1006

Tel: +371 7552354 Fax: +371 7550338 e-mail: gzel@latnet.lv

#### **Company Data**

Main activities: Synthesis of biologically active compounds

**Type:** Producer, Research

Number of employees: 50 - 250 Year of establishment: 1957

Turnover (kEuro): Export share (%): -

Languages spoken: Latvian, English, German

#### Type of Collaboration

Company offers: Research, Know-how

Company seeks: Licensing, Trade contacts, Finances

**Expertise offered:** Synthesis of biologically active compounds

**Expertise sought:** Entering in local market

Type of organization sought: End user, Trade, Financial

**Co-operation/project idea:** Introducing of a new fast acting single dose rodenticide which

is friendly for environment.

Introduction into medical praxis a new wound healing agent

### > Petersona Patents

### Country: Latvia

Gatis Meržvinskis Ausekla 2 Riga LV – 1010

Tel: +371 7324695 Fax: +371 7830030 e-mail: gatis@petpat.lv www.petpat.lv

### **Company Data**

Main activities: Registration, protection, licensing, valuation of intellectual property

Type: Service, Consultancy
Number of employees: 10 - 50
Year of establishment: 1992
Turnover (kEuro): 10 - 100

Export share (%): 98

Languages spoken: Latvian, Russian, English, German, French, Spanish

### Type of Collaboration

Company offers: Licensing

Company seeks: -

**Expertise offered:** Consultations, services related to intellectual property rights

Expertise sought: -

**Type of organization sought:** Supplier, Producer, Engineering, Research

Co-operation/project idea: -

# > GERMANY - NĚMECKO

**78** > Hydroisotop GmbH

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# Hydroisotop GmbH

**Country:** Germany

Woelkestrasse 9 Schweitenkirchen

D-85301

Tel: +49 (0)8444-9289 0 Fax:+49 (0)8444-928 929 e-mail: info@Hydroisotop.de

#### **Company Data**

Main activities: Determination of stable isotopes in the environment, hydrology and food, groundwater protection, mineral and thermal water exploitation, water and soil contaminants studies, food authentication

**Type:** Engineering, Service, Consultancy

Number of employees: 10 - 50 Year of establishment: 1982

**Turnover:** 10 MEuro Export share (%): 25

Languages spoken: German, English, Russian

#### Type of Collaboration

Company offers: Research, Co-development, Trade contacts

Company seeks: -

**Expertise offered:** Water, soil and radiation protection: investigation of ground water systems (age, origin, interaction), contaminants contents and origing. Food origin assignment, detection of undeclared additives, adulteration of food

**Expertise sought:** Groundwater, mineral water, food, analytics

Type of organization sought: End user, producer, Engineering, Service, Consultancy, Trade Co-operation/project idea: Exploitation of ground, thermal and mineral water, water and soil remediation efforts, detection of food adulteration, geographical food assignment

# Innowep GmbH

**Country:** Germany

Wolfgang Weinhold Haugerring 6 Würzburg D-97070

Tel: +49 931322980 Fax: +49 9313229812 e-mail: info@innowep.de

#### **Company Data**

Main activities: -

Type: Producer, Engineering, Research, Service, Consultancy, Trade

Number of employees: 10 - 50 **Year of establishment:** 1979 Turnover (kEuro): > 1000 Export share (%): 85

Languages spoken: German, English

#### Type of Collaboration

Company offers: Research, Know-how, Co-development, Trade contacts Company seeks: Research, Know-how, Co-development, Trade contacts

Expertise offered: Surface and material -mirco and marco analysis and functional

evaluation-measuring and testing

Expertise sought: Optical and electronical development, mathematical modelling and

programming, new measuring and testing instruments

**Type of organization sought:** End user, Supplier, Engineering, Research, Service Co-operation/project idea: Further development in optical and mechanical analysis of surface structure and surface functional analysis (abrasionresistance, COF)

### > Aqualution

#### **Country:** Germany

Peter Langendorf Bierkrugweg 1 Bamberg D-96049

Tel: +49 956134052 Fax: +49 956134062

e-mail: peter.langendorf@t-online.de

#### **Company Data**

**Main activities:** Start up company (spinn off). Waste water treatment with a new fixed bed, very cost efficient, also very good for upscaling industrial and community sewage water, drinking water

Type: Producer, Engineering, Research, Consultancy

Number of employees: < 10 Year of establishment: 2001

Turnover (kEuro): –
Export share (%): 60

Languages spoken: German, English, French

#### Type of Collaboration

Company offers: Licenzing, Know-how, Co-development

Company seeks: -

**Expertise offered:** Co-operation in biological sewage, water treatment

**Expertise sought:** Engineering and partners

**Type of organization sought:** End user, Producer, Engineering, Research, Consultancy **Co-operation/project idea:** Licence production of container plants, upscaling of existing plants studies

# > University of Bayreuth - Institut für Bodenkunde

#### **Country:** Germany

Georg Guggenberg Bayreuth D-965440

Tel: +49 921552362 Fax: +49 921552246

e-mail: georg.guggenberger@uni-bayreuth.de

www.geo.uni-bayreuth.de

#### **Company Data**

Main activities: Organic matter management in soils; soil fertility; assessment of land-use changes; organic amendments to soil; charred organic matter; carbon cycling; soil pollution with heavy metals and persistant organic pollutants; pesticides in soil; stable C, N, and S isotopes in environmental samples

Type: Research, Service, Consultancy Number of employees: > 500 Year of establishment: 1975 Turnover (kEuro): > 1000 Export share (%): -

Languages spoken: German, English, Russian, Spanish

#### Type of Collaboration

**Company offers:** Research, Co-development **Company seeks:** Know-how, Co-development

**Expertise offered:** Use of organic amendments for carbon sequestration in and improvement of soils; assessment of soil pollutants and their possible effects on groundwater and biota (bioavailability)

**Expertise sought:** Large-scale and environmental safe production of organic amendments; remediation of soils polluted with heavy metals and persistent organic pollutants

**Type of organization sought:** Supplier, Producer, Engineering

**Co-operation/project idea:** The use of charred residues to sequester carbon in arable soils and to improve their chemical and physical properties

# Awite Bioenergie GbR; Martin Grepmeier & Ernst Murnleitner

#### **Country:** Germany

Martin Grepmeier Angerstrasse 9 Langenbach-Niederhummel D-85416

Tel: +49 8761334979 Fax: +49 8761334981 e-mail: info@awite.de

www.awite.de

#### **Company Data**

Main activities: Consulting, projecting, automation of biogas plants and dry fermentation, sterilisation of food leftovers, etc. Technological integration and cross-linking of your plant installations . Gas analysis devices for biogas (methane, hydrogen sulphide, hydrogen, oxygen). Design of process control and simulation of biogas plants. Start up company.

**Type:** Producer, Engineering, Consultancy

Number of employees: < 10 Year of establishment: 2000 Turnover (kEuro): 10 - 100 Export share (%): 20

Languages spoken: German, English

#### Type of Collaboration

Company offers: Know-how, Co-development Company seeks: Know-how, Trade contacts Expertise offered: See activities/profile

**Expertise sought:** Gas-sensors

Type of organization sought: End-user

**Co-operation/project idea:** We are looking forward to work together with any plant constructor who works in the sector of biogas plants (rural or industrial). We could do the part of consulting, projection, automation and gas analysis

# > Bayern Innovativ GmbH Bayerisches Energie-Forum

#### **Country:** Germany

Sven Schade Gewerbemuseumsplatz 2 Nürnberg 90403

Tel: +49 9112067130 Fax: +49 9112067122

e-mail: schade@bayern-innovativ.de

www.bayern-innovativ.de

#### **Company Data**

Main activities: The Bavarian Energy Forum is a networking and information sharing project in energy sectors. It's main purpose is information and technology dissemination of innovative energy saving technologies and renewable energy technologies. Main customers are small and medium sized companies industrial associations and endusers. The Energy Forum co-operates intensively in the promotion of transnational technology transfer with Innovation Relay Centre Bavaria hosted by Bayern Innovativ

Type: Service, Technology Transfer Number of employees: < 10 Year of establishment: 1996 Turnover (kEuro): 10 - 100 Export share (%): -

Languages spoken: German, English, French

#### Type of Collaboration

Company offers: Know-how Company seeks: Know-how

**Expertise offered:** Contacts to the regional industry in energy saving and renewable energy technologies including energy use in industrial processes and energy production in rural areas

Expertise sought: -

Type of organization sought: End-user, Supplier, Engineering

**Co-operation/project idea:** Acting as bridge to Bavarian know-how in energy technologies for those in need of innovative technologies or interested in the purchase / licensing of technologies not yet available in the Baltic states or other accession countries

# > SLOVAKIA - SLOVENSKO

- **86** > Salviafarm a.s.
- **87** > Prosoft s.r.o. Kosice
- 88 > Tatramed s.r.o.
- **89** > Slovak Academy of Sciences
- 90 > LUKRO spol. s r.o.

### > Salviafarm a.s.

**Country:** Slovakia

Peter Cendek Mnesicka 11 Nove Mesto nad Vahom 91501

Tel: +421 32 7710087 Fax: +421 32 7710087 e-mail: salvia@isternet.sk www.salviafarm.sk

#### **Company Data**

Main activities: The company is the first pharmaceutical product – manufacturing firm.

Salviafarm received ISO 9002 and GMP certificate in 1999 and in 2001 was given GMP "PIC" certificate. The Salviafam therefore intends to package and distribute products as a member of Pharmaceutical Manufacturers Association of Slovak Republic. The basic aim of the company is to satisfy the customers needs with high quality and price reasonable medical preparations and by supplementary food program, OTC preparations and tea program

Type: Producer, Trade

Number of employees: 10 - 50 Year of establishment: 1997

Turnover (kEuro): Export share (%): Languages spoken: German

#### Type of Collaboration

Company offers: Co-development, Trade contacts

**Company seeks:** Trade contacts

Expertise offered: Expertise sought: -

Type of organization sought: End-user, Supplier, Producer, Service, Trade

**Co-operation/project idea:** To satisfy customer needs with high quality and reasonable price medical preparations and with supplementary food program, OTC preparations and tea program

### > Prosoft s.r.o. Kosice

Country: Slovakia

Ing. Pavol Jesensky Kysucka 16 Kosice 04001

Tel: +421 55 6442127 Fax: +421 55 6429247 e-mail: sale@prosoftke.sk www.prosoftke.sk

#### **Company Data**

Main activities: Analysis, design, development and implementation of client/server information systems. Hospital information systems: information system development, training, installations, consultations, complementary services

Type: Producer, Service, Consultancy, Trade

Number of employees: 10 - 50 Year of establishment: 1993 Turnover (kEuro): 100 - 1 000

Export share (%): 5
Languages spoken: English

#### Type of Collaboration

**Company offers:** Licensing, Know-how, Co-development, Trade contacts

**Company seeks:** Co-development, Trade contacts

**Expertise offered:** Information system development and system integration.

Implementation of "Hospital information system". Know-how in software development

**Expertise sought:** Business partner for "Hospital information system" implementation. Health care provider (hospital). Company or organisation with expertise in information systems

**Type of organization sought:** End-user, Supplier, Producer, Consultancy, Trade, Health care

**Co-operation/project idea:** Implementation of the hospital information systems. Joined SW development

### > Tatramed s.r.o.

**Country:** Slovakia

Roman Kotrec Liscie udolie 7 Bratislava 84104

Tel: +421 2 60202301 Fax: +421 2 60202351

e-mail: roman.kotrec@tatramed.sk

www.tatramed.sk

#### **Company Data**

**Main activities:** Neurosurgery planning and navigation, PACS systems, interfaces to nonstardard facilities, patient data import, export and presentation

Type: Engineering, Research, Software house

Number of employees: 10 - 50 Year of establishment: 1992 Turnover (kEuro): 100 - 1 000

Export share (%): 80

Languages spoken: English, German

#### Type of Collaboration

**Company offers:** Licensing, Know-how

Company seeks: Research, Co-development, Trade contacts

**Expertise offered:** Neurosurgery planning, radiotherapy, PACS systems, image registration

and processing

Expertise sought: -

Type of organization sought: Engineering, Research, Trade

Co-operation/project idea: -

# > Slovak Academy of Sciences

**Country:** Slovakia

Viliam Novak Stefanikova 49 Bratislava SK-81438

Tel: +421 2 52495676 e-mail: novak@up.upsav.sk

www.sav.sk

#### **Company Data**

Main activities: Research in wide field of technical, life and social sciences

**Type:** Research

Number of employees: > 250 Year of establishment: 1953

Turnover (kEuro): Export share (%): -

Languages spoken: English, Russian, Polish

#### Type of Collaboration

**Company offers:** Research, Know-how **Company seeks:** Trade contacts

Expertise offered: Expertise sought: -

Type of organization sought: Producer

**Co-operation/project idea:** We offer wide field of products, technologies and services

# > LUKRO spol. s r.o.

**Country:** Slovakia

Ivan Filus Piestanska 1202/44 Nove Mesto nad Vahom SK-91501 Tel: +421 327712580

Fax: +421 327712911 e-mail: lukro@lukro.sk www.lukro.sk

# Company Data

Main activities: Trading company, supply of the food components, grocery technologies, technological units for milkers technology (drying of the milky products), special technologies for environment (drying of the sewage sludges, fluid drying of the seed, emissions and smell catcher)

Type: Engineering, Service, Consultancy, Trade

Number of employees: 10 - 50 Year of establishment: 1992 Turnover (kEuro): > 1000 Export share (%): 75

Languages spoken: English, Russian

### Type of Collaboration

**Company offers:** Know-how, Co-development, Trade contacts

**Company seeks:** Co-development, Trade contacts

**Expertise offered:** Supply of the "know-how" for grocery technologies, special technologies for environment, consultancy for Phare projects, member of the Central Consultancy Register (CCR) SCR/E1 Unit European Commission

Registration number: ( 100 428)

Expertise sought: -

Type of organization sought: Producer, Engineering, Trade

Co-operation/project idea: Innovation of the existing grocery technologies

# > SWEDEN – ŠVÉDSKO

92 > Hylae Clinical Research AB93 > Pure Med Core AB

# > Hylae Clinical Research AB

Country: Sweden

Stefan Astrom Research Park Ideon Lund

Tel: +46 462862630 Fax: +46 462862634 e-mail: hylae@sbbs.se

www.hylae.se

S-22370

#### **Company Data**

Main activities: Monitoring of clinical trials phase II/III/IV. Hylae is a Contact Research

Organization (CRO) operating in the Nordic countries

**Type:** Consultancy

Number of employees: < 10 Year of establishment: 1991 Turnover (kEuro): 100 - 1 000

Export share (%): 60

Languages spoken: English, German, Scandinavian

#### Type of Collaboration

**Company offers:** Research, Know-how, Co-development **Company seeks:** Research, Know-how, Co-development

**Expertise offered:** Management of international clinical trials

**Expertise sought:** Monitoring of local/national hospitals and investigators

Type of organization sought: Research, Service, Consultancy

**Co-operation/project idea:** Cooperation in international clinical trials in various

therapeutic areas

### Pure Med Core AB

**Country:** Sweden

Teresa Edholm Norrtullsgatan 16 B Stockholm S-11345

Tel: +46 0707346448 Fax: +46 08344848

e-mail: violetta\_siltver@hotmail.com

#### **Company Data**

Main activities: Medical doctor

Type: Production, Research, Consultancy

Number of employees: < 10
Year of establishment: 2000
Turnover (kEuro): < 10
Export share (%): 0
Languages spoken: English

#### Type of Collaboration

Company offers: Research, Know-how, Co-development, Licensing

Company seeks: Research, Know-how, Co-development, Trade contacts, Finances

Expertise offered: Expertise sought: -

Type of organization sought: Supplier, Producer, Research, Financial

**Co-operation/project idea:** Research in the field of cancer (cervical and others) and gas like O<sub>2</sub> and O<sub>3</sub> effects. Development of biomedical products (medical technology)

for treatment of some cancer forms

# > CZECH REPUBLIC – ČESKÁ REPUBLIKA

- **96** > Ecofluid group Ltd.
- 97 > AlphaEko CZ s.r.o.
- 98 > Test-Line Clinical Diagnostics s.r.o.
- **99** > Bioster a.s.
- **100** > Ecocoal s.r.o.
- **101** > BioTest Ltd.
- **102** > Vidia Ltd.
- 103 > GeneAge Technologies a.s.

# > Ecofluid group Ltd.

**Country:** Czech Republic

Svatopluk Mackerle Pavlikova 5 Brno 60200

Tel: +420 543236403 Fax: +420 543236404 e-mail: eco@ecofluid.cz www.ecofluid.cz

#### **Company Data**

Main activities: Research, design, supply of equipment and materials in the field of

environment protection technologies

Type: Producer, Engineering, Research, Service, Trade

Number of employees: 10 - 50 Year of establishment: 1993 Turnover (kEuro): 100 - 1 000

Export share (%): 60

Languages spoken: Czech, Russian, English

#### Type of Collaboration

Company offers: Research, Know-how, Co-development

**Company seeks:** Trade contacts

**Expertise offered:** Biological wastewater and chemical watertreatment technologies using

coagulants and floaculants and engineering and manufacturing

**Expertise sought:** Engineering and manufacturing

**Type of organization sought:** End-user, Service, Consultancy, Trade **Co-operation/project idea:** Distribution of company products

# > AlphaEko - CZ s.r.o.

Country: Czech Republic

Petra Auterska Pod Velkym hajem 1424/9 Praha 5 – Radotin 15300

Tel: +420 602176710 Fax: +420 257912016

e-mail: auterska@worldonline.cz

www.alphaeko.itgo.com

#### Company Data

Main activities: Biofilters, air cleaning

Type: Producer, Engineering, Research, Service, Consultancy

Number of employees: -Year of establishment: -Turnover (kEuro): -Export share (%): -

Languages spoken: Czech, Russian, English

#### Type of Collaboration

**Company offers:** Research, Licensing **Company seeks:** Trade contacts, Finances

Expertise offered: Biotechnology – biodegradation of organic compounds, H<sub>2</sub>S, NH<sub>4</sub>+

Measurement of odour and liquidation of odour from industry

**Expertise sought:** Biodegradation, microbiology, trade

**Type of organization sought:** End-user, Supplier, Producer, Research, Trade, Financial **Co-operation/project idea:** Employing trickling biofilters in industry; biodegradation of

xenobioties

# > Test-Line Clinical Diagnostics s.r.o.

Country: Czech Republic

Ivo Hofmann Krizikova 70 Brno 61200

Tel: +420 541633878 Fax: +420 541633715 e-mail: trade@test-line.cz www.test-line.cz

#### **Company Data**

**Main activities:** Development, production, service, distribution of enzyme imunoassay diagnostic kits for human and veterinary diagnostics

Type: Producer, Research, Service, Consultancy, Trade

Number of employees: 10 - 50 Year of establishment: 1993 Turnover (kEuro): -

Turnover (kEuro): Export share (%): -

Languages spoken: Czech, Russian, English

#### Type of Collaboration

**Company offers:** Research, Co-development, Trade contacts **Company seeks:** Research, Co-development, Trade contacts

**Expertise offered:** Enzyme imunoassay diagnostic kits, development of new types of kits, cooperation in development

**Expertise sought:** New technologies and equipment, clinical research in diagnostics on infectious diseases, distribution, trade

**Type of organization sought:** End-user, Supplier, Research, Service, Trade

**Co-operation/project idea:** Trade - interest in business contacts (marketing and sales), research and information exchange in diagnostics on infectious diseases, innovation, joint production

### > Bioster a.s.

Country: Czech Republic

Petr Bubla Tejny 621 Veverska Bityska 66471

Tel: +420 504429104 Fax: +420 504420313 e-mail: p.bubla@bioster.cz

www.bioster.cz

#### Company Data

**Main activities:** Manufacturer of Traumacel (haemostatic), special dressings for armed forces, rescue sets, ready-to-use dressings, packing of dressing material, radiation sterilisation

Type: Producer, Service, Trade Number of employees: 50 – 250 Year of establishment: 1972

Turnover (kEuro): Export share (%): -

Languages spoken: Czech, Russian, English

#### Type of Collaboration

Company offers: Trade contacts
Company seeks: Trade contacts

**Expertise offered:** Traumacel – effective haemostat for wide use (clinical use, surgery, also

household)

**Expertise sought:** Distribution of our products, trade co-operation **Type of organization sought:** End-user, Trade, Distributor

Co-operation/project idea: Trade co-operation, sales and marketing

### > Ecocoal s.r.o.

**Country:** Czech Republic

Marek Dlabaja Vrsovcu 29/1048 Ostrava – Mar.Hory 70900

Tel: +420 696616602 Fax: +420 696616600 e-mail: marek@ecocoal.cz www.ecocoal.cz

#### **Company Data**

Main activities: Company deals with wide range of activities connected with designing

and constructing of environment protection technologies

**Type:** Producer, Engineering, Research, Service, Consultancy

Number of employees: 10 - 50 Year of establishment: 1995 Turnover (kEuro): 100 - 1000

Export share (%): 7

Languages spoken: Russian, English, German, Polish

#### Type of Collaboration

Company offers: Research, Licenzing, Know-how, Co-development,

Trade contacts

**Company seeks:** Co-development, Trade contacts

**Expertise offered:** Know-how for remediation of old sites/soil processing, ground water

processing. Know-how for air pollution control

**Expertise sought:** Trade contacts, cooperation in production, joint venture **Type of organization sought:** End-user, Engineering, Research, Service, Trade

**Co-operation/project idea:** Contaminated land remediation leaves site fit for redevelopment, biological degradation, oil hydrocarbons degradation in sediments and soils.

Bioremediation for site restoration by the army areas. Re-cultivation of territories touched by industrial activities. Variable biofilter systems. Separator systems.

### BioTest Ltd.

Country: Czech Republic

Jiri Marhan Vyzkumna 421 Pardubice 53351

Tel: +420 406415626 Fax: +420 406415630 e-mail: marhan@biotest.cz

www.biotest.cz

#### **Company Data**

Main activities: Testing on biological systems. Production of laboratory animals

**Type:** Producer, Research, Service, Trade

Number of employees: 10 - 50 Year of establishment: 1999 Turnover (kEuro): 100 - 1000

Export share (%):

Languages spoken: Czech, English

#### Type of Collaboration

**Company offers:** Research, Co-development, Trade contacts **Company seeks:** Research, Co-development, Trade contacts

**Expertise offered:** Accredited laboratory – preclinical toxicology of drugs and biological safety tests of chemicals or medical devices. Sale and other work with laboratory animals (from mouse to monkey)

**Expertise sought:** Co-operation in drug research and development. Special services and demands concerning laboratory animals

Type of organization sought: End-user, Producer, Research, Service, Trade

**Co-operation/project idea:** Co-operation in drug research and development, registration of drugs and chemicals. Laboratory animals breeding for special purposes

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### > Vidia Ltd.

#### Country: Czech Republic

Jaroslav Roubal Vídeňská 1083 Praha 4 14220

Tel: +420 2 475 21 31 Fax: +420 2 475 27 43 e-mail: roubal@vidia.cz www.vidia.cz

### Company Data

Main activities: Research, development, production and sale of in vitro diagnostics for

human medicine

Type: Producer, Research, Service, Trade

Number of employees: 10 - 50 Year of establishment: 1991 Turnover (kEuro): 100 - 1000

Export share (%): -

Languages spoken: Czech, English

#### Type of Collaboration

**Company offers:** Research, Know-how, Co-development, Trade contacts **Company seeks:** Research, Know-how, Co-development, Trade contacts

**Expertise offered:** Development of new diagnostic kits, kits for research purposes **Expertise sought:** Production of diagnostically significant antigens. Skills in new

technology

**Type of organization sought:** End-user, Supplier, Producer, Engineering, Research, Trade **Co-operation/project idea:** Distribution of VIDIA goods, research and production, co-operation in joint production

### > GeneAge Technologies a.s.

#### Country: Czech Republic

Stanislav Kmoch, Martin Hrebicek

Pod Kastany 3/5

Prague 16000

Tel: +420 603796851 Fax: +420 224324789 e-mail: skmoch@lf1.cuni.cz www.geneagetech.com

#### **Company Data**

Main activities: DNA/protein microarray, protein expression, purification; DNA diagnostic

Type: Producer, Engineering, Research, Service, Trade, Consultancy

Number of employees: < 10 Year of establishment: 1999 Turnover (kEuro): 10 - 100

Export share (%): -

Languages spoken: Czech, German, English

#### Type of Collaboration

Company offers: Research, Know-how, Co-development

Company seeks: -

**Expertise offered:** DNA manipulation (sequencing, cloning, analysis), DNA/protein

microarrays development, analysis

Expertise sought: -

Type of organization sought: End-user, Research, Trade

Co-operation/project idea: Development of genomics and proteonics programs

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